

**WILLKOMMEN! BIENVENUE! WELCOME!**

to the world of

**MagicWorkbooks®**

## **FeeManager**

This is a **Magic**Workbook: a controlling tool in the form of a Microsoft Excel file.

No macros, no write protection. All formulas used are visible.

All formats used are standard Excel which transform into your country's Excel formats.

You can import your DATA from any source that supports MS Excel.

You can also add your own worksheets as you see fit.

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## System requirements

**Platform:** Windows 98 or later operating system  
**Microsoft Excel Version:** 2007 or later  
(You need a xls format (excel 2003) – send us a short information after you placed the order – [support@magicworkbooks.com](mailto:support@magicworkbooks.com) - we'll send you the ordered xls MagicWorkbook by email)

## Product Survey - FeeManager

The fast-and-easy controlling tool for companies whose revenue derives from hourly rates.

- Are your hourly rates on a par with leading competitors?
- Are they adequate?
- Overall and for every single employee?
- Shouldn't this be monitored regularly?
- If it could be done without a lot of effort and expense?

## Then FeeManager is the tool for you !

FeeManager furnishes you with a complete controlling system for up to 25 employees whose work is charged to clients on an hourly rate basis.

**When Crocodiles cry. CONTENTS**

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DATA	Spreadsheet	DATA INPUT	
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AllocationPro	Spreadsheet	Allocation of Actual Expenses - Actual Breakeven Rate Calculation	
ProjectionS	Spreadsheet	Projection Revenue per Employee	
ProjectionSP	Spreadsheet	Projection Profit/Loss per Employee	
ProjectionC	Spreadsheet	Company Profit and Loss Projection	
BenchmarkCheck	Graph	Benchmark-Check: Comparison of budget and market rates	
BenchScenario	Chart	Scenario: Profit/Loss per Employee at Benchmark Hourly Rates	
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FeeManager

**Benchmark-Check: Comparison of budget and market rates**

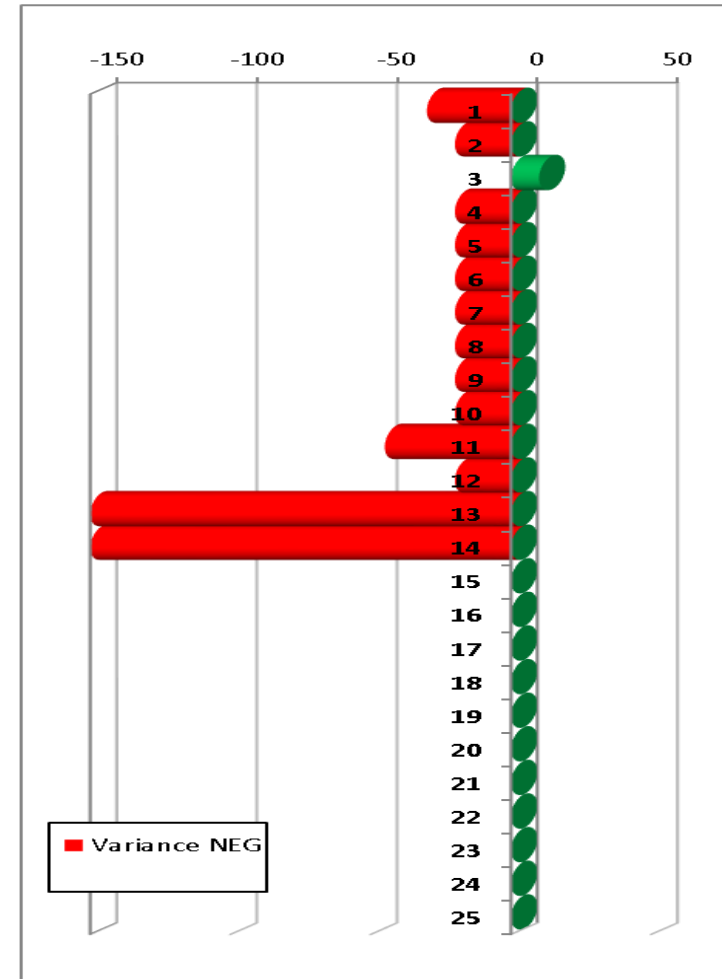
Currency: US \$

**VUP Inc.**

Year: 2015

Reporting month: Jan-15

	Employee	budget hourly rate	market rate (benchmark)	Variance	Variance %
1	Anton	180.00	210.00	-30.00	-17%
2	Arkry	100.00	120.00	-20.00	-20%
3	Celan	130.00	120.00	10.00	8%
4	Berg	100.00	120.00	-20.00	-20%
5	Hugmann	100.00	120.00	-20.00	-20%
6	Martin	100.00	120.00	-20.00	-20%
7	Mazzoni	100.00	120.00	-20.00	-20%
8	Parley	100.00	120.00	-20.00	-20%
9	Stivington	100.00	120.00	-20.00	-20%
10	Tellmann	100.00	120.00	-20.00	-20%
11	Vartori	75.00	120.00	-45.00	-60%
12	Wenner	100.00	120.00	-20.00	-20%
13	Zuffiro	100.00	250.00	-150.00	-150%
14	Zyworth	100.00	250.00	-150.00	-150%
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<b>Average</b>		<b>106.07</b>	<b>145.00</b>	<b>-38.93</b>	<b>-37%</b>



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**Allocation of Actual Expenses - Actual Breakeven Rate Calculation**
**VUP Inc.**

Year: 2015

Reporting month: Jan-15

Total Expenses Projection	1,844,282
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	Employee	Yearly Payroll	allocated other expense	cost per employee	allocation back office	Total per employee	chargeable working hours per year	Break Even hourly rate
1	Anton	85,000	33,761	118,761	37,379	156,139	1,490	104.79
2	Arkry	60,000	23,831	83,831	26,385	110,216	1,580	69.76
3	Celan	62,000	24,625	86,625	27,265	113,890	1,580	72.08
4	Berg	80,000	31,775	111,775	35,180	146,955	1,580	93.01
5	Hugmann	63,000	25,023	88,023	27,704	115,727	1,580	73.24
6	Martin	44,000	17,476	61,476	19,349	80,825	1,520	53.17
7	Mazzoni	56,000	22,242	78,242	24,626	102,868	1,520	67.68
8	Parley	56,000	22,242	78,242	24,626	102,868	1,520	67.68
9	Stivington	70,000	27,803	97,803	30,783	128,585	1,580	81.38
10	Tellmann	75,000	29,789	104,789	32,981	137,770	1,580	87.20
11	Vartori	45,000	17,873	62,873	19,789	82,662	1,230	67.20
12	Wenner	48,000	19,065	67,065	21,108	88,173	1,520	58.01
13	Zuffiro	120,000	47,662	167,662	52,770	220,432	1,310	168.27
14	Zyworth	140,000	55,606	195,606	61,565	257,171	1,400	183.69
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26	Back Office	316,000	125,510	441,510				
	<b>Total</b>	<b>1,320,000</b>	<b>524,282</b>	<b>1,844,282</b>	<b>441,510</b>	<b>1,844,282</b>	<b>20,990</b>	<b>87.86</b>

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**Projection Revenue per Employee**

**VUP Inc.**

Currency: US \$

Year: 2015

Reporting month: Jan-15

	Employee	Actual Jan-15	Budget Feb-15	Budget Mar-15	Budget Apr-15	Budget May-15	Budget Jun-15	Budget Jul-15	Budget Aug-15	Budget Sep-15	Budget Oct-15	Budget Nov-15	Budget Dec-15	Total	Budget	Variance
1	Anton	15,630	26,820	26,820	26,820	26,820	26,820	16,092	8,046	8,046	21,456	26,820	26,820	257,010	268,200	-11,190
2	Arkry	10,800	15,800	15,800	15,800	15,800	15,800	9,480	4,740	4,740	12,640	15,800	15,800	153,000	158,000	-5,000
3	Celan	5,600	20,540	20,540	20,540	20,540	20,540	12,324	6,162	6,162	16,432	20,540	20,540	190,460	205,400	-14,940
4	Berg		15,800	15,800	15,800	15,800	15,800	9,480	4,740	4,740	12,640	15,800	15,800	142,200	158,000	-15,800
5	Hugmann	11,200	15,800	15,800	15,800	15,800	15,800	9,480	4,740	4,740	12,640	15,800	15,800	153,400	158,000	-4,600
6	Martin	14,500	15,200	15,200	15,200	15,200	15,200	9,120	4,560	4,560	12,160	15,200	15,200	151,300	152,000	-700
7	Mazzoni	23,020	15,200	15,200	15,200	15,200	15,200	9,120	4,560	4,560	12,160	15,200	15,200	159,820	152,000	7,820
8	Parley	16,190	15,200	15,200	15,200	15,200	15,200	9,120	4,560	4,560	12,160	15,200	15,200	152,990	152,000	990
9	Stivington	9,800	15,800	15,800	15,800	15,800	15,800	9,480	4,740	4,740	12,640	15,800	15,800	152,000	158,000	-6,000
10	Tellmann	16,000	15,800	15,800	15,800	15,800	15,800	9,480	4,740	4,740	12,640	15,800	15,800	158,200	158,000	200
11	Vartori	14,100	9,225	9,225	9,225	9,225	9,225	5,535	2,768	2,768	7,380	9,225	9,225	97,125	92,250	4,875
12	Wenner	9,700	15,200	15,200	15,200	15,200	15,200	9,120	4,560	4,560	12,160	15,200	15,200	146,500	152,000	-5,500
13	Zuffiro	11,800	13,100	13,100	13,100	13,100	13,100	7,860	3,930	3,930	10,480	13,100	13,100	129,700	131,000	-1,300
14	Zyworth	15,200	14,000	14,000	14,000	14,000	14,000	8,400	4,200	4,200	11,200	14,000	14,000	141,200	140,000	1,200
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	<b>Total</b>	<b>173,540</b>	<b>223,485</b>	<b>223,485</b>	<b>223,485</b>	<b>223,485</b>	<b>223,485</b>	<b>134,091</b>	<b>67,046</b>	<b>67,046</b>	<b>178,788</b>	<b>223,485</b>	<b>223,485</b>	<b>2,184,905</b>	<b>2,234,850</b>	<b>-49,945</b>







FeeManager

**Employee Survey**
**VUP Inc.**

Year: 2015

Reporting month: Jan-15

Currency: US \$

Name:

**Anton**

		Budget	Projection	Variance
Cost per year		155,718	156,139	422
Working hours per day:		8.5	8.5	
Working days per year:		251	251	
Vacation days:		-30	-30	
Sick leave etc.:		-15	-15	
remaining working days:		206	206	
total working hours:		1,751	1,751	
therof: for internal company matters:	15%	-263	-263	
chargeable working hours per year		1,490	1,490	
<b>Break-Even hourly rate</b>		104.51	104.79	0.28
<b>budget hourly rate</b>		180.00	180.00	
<b>margin</b>		75.49	75.21	-0.28
<b>margin in %</b>		72 %	72 %	-0 %
<b>Yearly revenue</b>		268,200	257,010	-11,190
<b>Yearly Profit/Loss</b>		112,482	100,871	-11,612
<b>Profit/Loss in %</b>		42%	39%	-3%
market hourly rate (benchmark)		210.00		
variance to budget rate		-30.00		
variance in %		-17 %		

In what way do **MagicWorkbooks**<sup>®</sup> differ from normal Excel workbooks?

**MagicWorkbooks** are easier to use:

- Easy-to-handle data input with demo data for orientation
- All data to be entered only once
- No programming knowledge required
- No detailed knowledge of Microsoft Excel required
- No work on spreadsheets or charts required
- No scrolling for sheets thanks to a Hyperlink-table of contents

**MagicWorkbooks** are faster:

- A monthly report with 20 spreadsheets and 20 charts in 20 minutes?
- Calculate year-end liquid reserves with changes in revenue prediction for every month in half an hour?
- Compute balance sheets for the next five years in one hour?
- Decision on a \$ 50 million sale-and-lease-back operation: Prepare all relevant data in one hour?
- Determine capital re-investment requirements (fixed assets) for the next year in 10 minutes?
- Prepare a comprehensive company presentation for your bank in one hour?

With **MagicWorkbooks** all that is „business as usual“!

This was just a brief survey ...

if you have further questions regarding this workbook, email us!

You are interested in other products:

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