

**Welcome to MagicWorkbooks®** 

# CompanyEvaluator balance-sheet analysis + company evaluation

Are you looking for the magic formula for company valuation?

Would you like to analyze your balance sheets quickly?

IT'S NOT THAT SIMPLE - BUT IT'S NOT SORCERY EITHER!

### Just try this workbook:

CompanyEvaluator is the fast and easy way to compute a company value according to the Discounted Cash Flow Method.

You need: your last 3 annual financial statements and your budgeted balance sheet and budgeted profit and loss statements for the following 3 years

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# CompanyEvaluator balance-sheet analysis + company evaluation

#### additionally or alternatively

with CompanyEvaluator you can compute company value according to the Multiplier Method

You need: your last 3 annual financial statements and the budgeted profit and loss statements for the following 3 years

CompanyEvaluator also supplies the key ratios for balance sheet analysis in presentation format.

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# CompanyEvaluator balance-sheet analysis + company evaluation

CompanyEvaluator helps to understand the calculation of your company value and is the ideal companion for buy/sales preparations and talks.

CompanyEvaluator was developed for easy handling as an Excel workbook; it contains no macros, requires no detailed knowledge of Excel or Excel programming, and only a minimum of data input while generating a host of spreadsheets and charts both for internal controlling purposes and presentations.

However, it contains a variety of links between each one spreadsheet - something like a spider web. And like a spider's web it tears apart, if you mess with it. So: Please do not delete cells, rows or columns, or overwrite formulars and don't use "Drag & Drop"

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# CompanyEvaluator balance-sheet analysis + company evaluation

Working with CompanyEvaluator

Step 1

Click to sheet "01Data"

Click button "MY DATA"

Fill in the required data; using the Demo Data for reference.

Step 2

Fill in the further required data in order of the numbered spreadsheets

Note: If you click the button "Demo Data" in the DATA sheet, all worksheets and graphs will operate with the demo data!

Note - if #NV appears, your data entries are not yet complete or are incorrect check your data entries (demo data can help!)

That's It.

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# CompanyEvaluator balance-sheet analysis + company evaluation

You can now look at and/or print the spread sheets and charts you want.

Check the hyperlinked table of contents **NAVIGATION** for all that's available.

**Any further questions? Contact** 

your MagicWorkbooks Team

Contact:

www.magicworkbooks.com

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FAQ	text	Frequently Asked Questions	
01Data	spreadsheet	DATA - SHEET	
02P&L(TCM)	spreadsheet	P&L/income statement - Total cost method	
02P&L(ESM)	spreadsheet	P&L/income statement - Expense of sales method	
03BalanceData	spreadsheet	Balance sheet data	
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06capstructure	spreadsheet	capital structure	
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06Tax	spreadsheet	Тах	

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astra	spreadsheet / graph	The View from the Top	
lev	spreadsheet / graph	Leverage-Effect	
L1	spreadsheet / graph	Key Ratios: Cash flow ratio of Demo GmbH, Irgendstedt	
L2	spreadsheet / graph	Key Ratios: depreciation ratio of Demo GmbH, Irgendstedt	
L3	spreadsheet / graph	Key Ratios: investment rate of Demo GmbH, Irgendstedt	
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F4	spreadsheet / graph	Key Ratios: Capital service ratio		
F1	spreadsheet / graph	Key Ratios: Asset Coverage		
F2	spreadsheet / graph	Key Ratios: debt ratio		
F3	spreadsheet / graph	Key Ratios: Amortization of long-term bank debt		
F6	spreadsheet / graph	Key Ratios: Equity ratio		
P1	spreadsheet / graph	Key Ratios: return on sales		
P2	spreadsheet / graph	Key Ratios: Capital Turnover		
P3	spreadsheet / graph	Key Ratios: ROI Return on Investment		
P4	spreadsheet / graph	Key Ratios: Return on assets		
P5	spreadsheet / graph	Key Ratios: Return on equity		
P6	spreadsheet / graph	Key Ratios: sales per employee		

Navigation	CONTENTS	CompanyEva	aluator
Sheet	type	contains	click to go!
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P8	spreadsheet / graph	Key Ratios: Interest ratio	
P9	spreadsheet / graph	Key Ratios: ROCE Return on Capital Employed / Core Equity	

#### Frequently Asked Questions CompanyEvaluator **Symbols** Navigation aid - if you click on the orange field, a gray arrow appears at the bottom right. Here you can select the sheet you want to Navigation navigate to. Clicking on the book will then take you to the page you want This MagicWorkbook comes with sample data. Clicking this sign will highlight the area that needs to be deleted for your data. All you then click and delete all oder Del key have to do is press the "Del" key and this worksheet is ready for your data entry. ATTENTION: No filter must be set for this, otherwise data marked fields will not be deleted! This icon points to the filter in the respective workbook. If you then click on this, the selection will open. Attention: There can also be please select selection options before or after empty lines, so scroll within the filter if you haven't found your selection yet. print area "D". **General information** please check whether all rows and columns display your data correctly before printing The worksheets are unprotected - you can make formula changes at any time. But be aware that you may destroy the functionality of the Change of formulas MagicWorkbook.

#### **Data Input**

Number entry	Basically, the tool requires the entry of positive values, in the balance sheet and profit and loss account - exceptions are these green
Number entry	marked fields, here the values can have both positive and negative characteristics, depending on the company-specific situation
	The tool allows you to overwrite the oldest years with a new year in the area of the actual (first 3 years) or planned values (last 3 years) so
Annual values	that you do not have to re-enter all the values.
Cash flow statement	The cash flow statement is coordinated with the liquid assets stated in the balance sheet; if this does not match, the company value is not
Casil now statement	calculated correctly
cash flow calculation	The cash flow calculation is carried out in 2 alternative ways - If the results do not match, the company value is not calculated correctly
Cash now calculation	and the respective position must be checked for correct data entries
manual correction of the	A company is like an individual - not all aspects can be predicted, so under "manual_value" you can enter your particular evaluated criteria
Company value	that should be taken into account in the evaluation.
Company Value	If only this method is desired, you only need the marked data under "Data" as well as 3 actual balance sheets (first 3 columns under
- multiplier method -	balance sheet) and 3 budgeted profit and loss statements (last 3 columns P&L(TCM) or P&L(ESM)
Company Value	If only this method is desired, you only need the marked data under "Data" as well as 3 actual balance sheets (first 3 columns under
- Discounted Cash Flow -	balance sheet) 3 budgeted balance sheets (last 3 columns under balance sheet) and 3 budgeted profit and loss reports (last 3 columns
- Discounted Cash Flow -	P&L(TCM) or P&L(ESM)
Other error messages	
#NV or 0	If fields do not have a correct calculation basis, they may display #NV or 0. In this case, be sure to check your data entries; the necessary
#INV OI O	information is not complete

currency: US \$ 8/28/2024

reporting date:

				act.	act.	plan	plan	plan
worksheet	% My Data	% Demo	selected position	2023	2024	2025	2026	2026
P&L	100%	100%	Net income (+)/ net loss(-)	837,251	1,755,863	1,568,267	2,651,481	2,452,997
P&L	-100%	-100%	appropriation of earnings for the current year	A 4 T	(0)			
P&L	-100%	-100%	Increase or decrease in finished goods			187,596	78,550	-55,000
P&L	100%	100%	Depreciations and amortization	33,320	517,892	517,892	527,005	532,501
P&L	100%	100%	Write downs on financial assets and short term investments					
balance sheet (	100%	100%	Accruals for pensions and similar obligations < 1 year					
balance sheet (	100%	100%	Other accruals < 1 year	-45,930	21,251		11,552	-14,861
balance sheet (	100%	100%	Tax accruals < 1 year	-190,636	220,582		12,773	-20,104
P&L	100%	100%	above average Business salary	50,000	50,000	50,000	50,000	50,000
P&L	100%	100%	Extraordinary expenses			50,000		·
P&L	-100%	-100%	Extraordinary income	1 7 70			-25,000	
			A Comment of the Comm	10				
				0				
				A .				
				- (1)				
			Cash Flow I	684,004	2,565,587	2,373,754	3,306,362	2,945,533
balance sheet (	100%	100%	loans, of whichconvertible < 1 year	1,000	1,000	1,000	1,000	1,000
balance sheet (	100%	100%	Liabilities to banks < 1 year	531,506	-255,143	-276,362		·
balance sheet (	100%	100%	deposits received < 1 year	·	·			
balance sheet (	100%	100%	deposits received > 1 year					
balance sheet (	100%	100%	Payments received on < 1 year	21,118	107,223		35,235	9,090
balance sheet (	100%	100%	Payments received on > 1 year	, -				
balance sheet (	100%	100%	Trade payables Liabilities on bills accepted Liabilities on bills accepted < 1 year					
balance sheet (	100%	100%	Other liabilities < 1 year	-1,662	26,526		-16,643	7,037
balance sheet (	100%	100%	Deferred income	.,,,,,	20,020		12,010	.,,
balance sheet (	100%	100%	Deferred tax liabilities					
balance sheet (			Payable to affiliated companies < 1 year					
balance sheet (			Payable to companies in which participations are field < 1 year					
balance sheet (	,		Liabilities to shareholders < 1 year					
balance sheet (								
balance sheet (								

currency: US \$

8/28/2024

reporting date:

				act.	act.	plan	plan	plan
worksheet	% My Data	% Demo	selected position	2023	2024	2025	2026	2026
balance sheet (	C)							
balance sheet (	C)							
balance sheet (	•							
balance sheet (	•							
<u> </u>		•	Change in liabilities ≠ investments or financing	551,961	-120,395	-275,362	19,591	17,128
balance sheet (	-100%	-100%	Raw materials and supplies		-254,896	-20,704	-558,014	-111,37
balance sheet (	-100%	-100%	Work in process		-77,562	-168,311	244,287	-48,41
balance sheet (	-100%	-100%	Finished goods and merchandise		-398,561	210,965	109,046	133,550
balance sheet (	-100%	-100%	Prepayments on inventories			., .,		
P&L	100%	100%	Increase or decrease in finished goods			-187,596	-78,550	55,00
balance sheet (	-100%	-100%	Trade receivables	76,991	-140,936	-54,083	-152,247	-7,89
balance sheet (	-100%	-100%	Receivables from affiliated companies < 1 year					
balance sheet (	-100%	-100%	Receivables from affiliated companies > 1 year	10.				
balance sheet (	-100%	-100%	Receivables from companies in which participations are held < 1 year					
balance sheet (	-100%	-100%	Receivables from companies in which participations are held > 1 year					
balance sheet (	-100%	-100%	claim against shareholders < 1 year	(4)				-19
balance sheet (	-100%	-100%	claim against shareholders > 1 year					
balance sheet (	-100%	-100%	securities shares in affiliated companies					
balance sheet (	-100%	-100%	Treasury stock	1				
balance sheet (	-100%	-100%	Other short term investments	-1,000	-1,000	-1,000	-1,000	-1,00
balance sheet (	-100%	-100%	Outstanding, called-up contributions on the subscribed capital	1,000	1,000	1,000	1,000	1,00
balance sheet (	-100%	-100%	Called margins					
balance sheet (	-100%	-100%	Other assets < 1 year	-133	-102,390		29,559	-15,67
balance sheet (	-100%	-100%	Deferred tax assets	-133	-102,370		27,007	-15,07
balance sheet (	-100%	-100%	Prepaid expenses	-140	-600,000		75.000	50,00
balance sheet (		-100%	Trepara experises	-140	-600,000		75,000	50,00
balance sheet (	,							
balance sheet (	,							
balance sheet (	•							
balance sheet (	,							
balance sheet (								
balance sheet (	,							
balance sheet (	•							
balance sheet (	,							
balance sheet (	,							
balance sheet (	<b>(</b> )		Change in coasts of investment or financing	75 740	4 575 6 15	200 765	204 202	F0.00
			Change in assets ≠ investment or financing	75,718	-1,575,345	-220,729	-331,920	53,991

currency: US \$

reporting date: 8/28/2024

				<b></b>				
				act.	act.	plan	plan	plan
worksheet	% My Data	% Demo	selected position	2023	2024	2025	2026	2026
•	<u> </u>		Cash generated from operations	1,311,683	869,848	1,877,663	2,994,033	3,016,652
				41				
balance sheet (	-100%	-100%	self created Concessions, industrial and similar rights and assets and licenses in such rights and assets					
balance sheet (	-100%	-100%	purchased Concessions, industrial and similar rights and assets and licenses in such rights and assets	19	0			
,	-100%	-100%	Excess of purchase price over fair value of net assets of business acquired / Goodwil	17				
balance sheet (	-100%	-100%	Prepayments on intangible assets					
balance sheet (	-100%	-100%	Land, land rights and building including buildings on third party land		*			
balance sheet (	-100%	-100%	Technical equipment and machines	-5,000,000	500,000	F00.000	F00 000	F00.00
balance sheet (	-100%	-100%	Other equipment, factory and office equipment	-5,000,000	500,000	500,000	500,000 -15,458	500,00
· ·	-100%	-100%	Prepayments an tangible assets and construction in progress	10,762	4,817	33,112	-15,458	-15,45
balance sheet (	-100%	-100%	Depreciations and amortization	22 220	F17.000	F17.000	F27.00F	F22 F6
P&L balance sheet ((		-100%	Depreciations and amortization	-33,320	-517,892	-517,892	-527,005	-532,50
balance sheet (	,			- 0				
•	,							
balance sheet (								
balance sheet (0 balance sheet (0	•			4				
balance sneet (C	C)		Cash flow from investing activities in property, plant and equipment	-5,022,539	-13,075	15,220	-42,463	47.05
balance sheet (	-100%	-100%	Shares in affiliated companies	-5,022,539	-13,075	15,220	-42,403	-47,95
,	-100%	-100%	Loans in affiliated companies					
balance sheet (			Participations					
balance sheet (	-100% -100%	-100%	Loans to companies in which participations arc held					
balance sheet (		-100%	Long term investments					
balance sheet (	-100%	-100%	other loans receivable					
balance sheet (	-100%	-100%	cooperative shares					
balance sheet (	-100%	-100%	Reinsurance claims from life insurance					
balance sheet (	-100% -100%	-100% -100%	Write downs on financial assets and short term investments					
P&L		-100%	write downs on findricial assets and short term investments					
balance sheet (								
balance sheet (								
balance sheet (0 balance sheet (0								
•	,							
balance sheet (0	L)		Cash flow from investing activities Financial assets					
			, and the second	5 000 500	10.075	45.000	40.4/0	4= 0=
			Total cash flow from investing activities	-5,022,539	-13,075	15,220	-42,463	-47,95
balance sheet (	100%	100%	loans, of whichconvertible > 1 year					
balance sheet (	100%	100%	Liabilities to banks > 1 year	1,000,000	-24,358		-25,732	-27,183

currency: US \$

8/28/2024

reporting date:

				act.	act.	plan	plan	plan
worksheet	% My Data	% Demo	selected position	2023	2024	2025	2026	2026
				- 6	.0			
balance sheet (	100%	100%	Trade payables Liabilities on bills accepted Liabilities on bills accepted > 1 year					
balance sheet (	100%	100%	Payable to affiliated companies > 1 year		(0)			
balance sheet (	100%	100%	Payable to companies in which participations are field > 1 year					
balance sheet (	100%	100%	Liabilities to shareholders > 1 year					
balance sheet (	100%	100%	Other liabilities > 1 year		O			
balance sheet (	100%	100%	Other accruals > 1 year					
balance sheet (	100%	100%	Tax accruals > 1 year					
balance sheet (	100%	100%	Accruals for pensions and similar obligations > 1 year					
balance sheet (	100%	100%	Other assets > 1 year					
balance sheet (	100%	100%	Payable to affiliated companies < 1 year	/ X				
balance sheet (	100%	100%	Payable to companies in which participations are field < 1 year					
balance sheet (	100%	100%	Liabilities to shareholders < 1 year	-15,547	9,585		-5,462	-6,447
P&L			appropriation of earnings for the current year	0.				
P&L				-				
balance sheet (C	:)			~)				
balance sheet (C	:)							
balance sheet (C	,							
balance sheet (C	,			1				
balance sheet (C	•							
balance sheet (C	,			7				
balance sheet (C	,							
balance sheet (C	·							
balance sheet (C	,							
balance sheet (C								
balance sheet (C	,							
balance sheet (C	,							
balance sheet (C	,							
balance sheet (C								
balance sheet (C	,							
balance sheet (C	,							
balance sheet (C balance sheet (C								
balatice stiedt (C	')		Cash flow from external financing activities	004.450	14 770		21 102	22 / 24
				984,453	-14,773		-31,193	-33,631
balance sheet	-100%	-100%	===> withdrawals of Subscribed capital					
balance sheet	100%	100%	===> contribution of Subscribed capital					
balance sheet	-100%	-100%	===> withdrawals of capital of silent partners					

currency: US \$

reporting date: 8/28/2024

				act.	act.	plan	plan	plan
worksheet	% My Data	% Demo	selected position	2023	2024	2025	2026	2026
balance sheet	100%	100%	===> contribution of capital of silent partners					
balance sheet	-100%	-100%	===> withdrawals of Capital reserve		-450,000			
balance sheet	100%	100%	===> contribution of Capital reserve					
balance sheet	-100%	-100%	===> withdrawals of Legal reserve					
balance sheet	100%	100%	===> contribution of Legal reserve		0			
balance sheet	-100%	-100%	===> withdrawals of Reserve for own shares		Z			
balance sheet	100%	100%	===> contribution of Reserve for own shares					
balance sheet	-100%	-100%	===> withdrawals of Statutory reserves					
balance sheet	100%	100%	===> contribution of Statutory reserves					
balance sheet	-100%	-100%	===> withdrawals of Other revenue reserves					
balance sheet	100%	100%	===> contribution of Other revenue reserves	10				
balance sheet	-100%	-100%	===> withdrawals of Retained profits/accumulated	-342,000	-342,000	-1,342,000	-1,342,000	-1,342,000
balance sheet	100%	100%	===> contribution of Retained profits/accumulated					
P&L	100%	100%	appropriation of earnings for the current year	(2)				
balance sheet								
balance sheet				6				
P&L				1				
P&L				7				
P&L								
P&L								
P&L								
P&L								
P&L								
P&L								
P&L								
P&L								
P&L								
P&L								
balance sheet								
			Cash flow from self-financing activities	-342,000	-792,000	-1,342,000	-1,342,000	-1,342,000
P&L	-100%	-100%	above average Business salary	-50,000	-50,000	-50,000	-50,000	-50,000
P&L	-100%	-100%	Extraordinary expenses		_	-50,000		
P&L	100%	100%	Extraordinary income				25,000	

currency: US \$ 8/28/2024

reporting date:	
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				act.	act.	plan	plan	plan
worksheet	% My Data	% Demo	selected position	2023	2024	2025	2026	2026
					(0)			
					C			
					7			
				10				
				0				
				· A				
				2)				
			other non-operating cash activities	-50,000	-50,000	-100,000	-25,000	-50,000
			cash-effective changes of financial resources	-3,118,403	0	450,883	1,553,377	1,543,062
			balance carryforward liquid assets	3,118,403			450,884	2,004,260
balance sheet	100%	100%	Cash	3,110,403		450,884	2,004,260	3,547,323
balance sheet						,	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	5,211,022
balance sheet								
balance sheet			V - 1					
balance sheet						_	_	
balance sheet								-
			cash total			450,884	2,004,260	3,547,323
			changes	-3,118,403		450,884	1,553,377	1,543,062
			Plausibility check: cash flow statement ok					

#### P&L / income statement - Total cost method

Company

Demo GmbH, Irgendstedt

	3	1	2	. 01	2	3
date	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
income items	act.	act.	act.	plan	plan	plan
currency:	US\$	US \$	US \$	US\$	US\$	US\$
1. Sales	9,288,567.69	6,288,524.78	6,590,049.19	9,288,567.69	11,223,110.23	11,739,303.98
2. Increase or decrease in finished goods			7 - S	-187,596.00	-78,550.00	55,000.00
Own work capitalized						
overall performance	9,288,567.69	6,288,524.78	6,590,049.19	9,100,971.69	11,144,560.23	11,794,303.98
Other operating income	5,136.06	1,275.97	2,476.06	5,136.06	2,476.06	2,476.06
<ol><li>Costs Of materials</li></ol>	2,757,150.61	2,429,842.29	2,297,625.51	2,757,150.61	3,330,611.97	3,547,559.92
gross profit or loss	6,536,553.15	3,859,958.45	4,294,899.74	6,348,957.15	7,816,424.33	8,249,220.13
6. Personnel expenses	2,396,344.82	1,856,806.44	1,996,954.02	2,396,344.82	2,882,890.36	3,070,674.81
7. Depreciations and amortization	517,891.74	33,259.67	33,319.74	517,891.74	527,005.48	532,501.39
Other operating expenses	1,017,138.04	914,965.42	1,006,029.31	1,017,138.04	1,014,273.79	1,561,992.10
operation result	2,605,178.55	1,054,926.92	1,258,596.68	2,417,582.55	3,392,254.71	3,084,051.83
Income from other participations						
<ol> <li>Profits received due to profit pooling and (partial) profit transfer agreements</li> </ol>		7 1				
Income from other investments and long term loans	•	C 12				
12. Other interest and similar income	A	74,696.72				22,067.30
Write downs on financial assets and short term investments		2)				
14. expenses from loss absorption		,				
15. Interest and similar expenses	71,325.95		37,473.93	71,325.95	75,629.12	51,566.60
financial result	-71,325.95	74,696.72	-37,473.93	-71,325.95	-75,629.12	-29,499.29
16. taxes on income	777,989.88	321,752.70	383,871.98	777,989.88	665,144.18	601,555.81
==> Tax previous year(s)						
after-tax income	1,755,862.72	807,870.94	837,250.77	1,568,266.72	2,651,481.41	2,452,996.73
17. other taxes						
18. appropriation of earnings for the current year	47					

#### P&L / income statement - Total cost method

Company

Demo GmbH, Irgendstedt

	3	1	2	. 01	2	3
date	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
income items	act.	act.	act.	plan	plan	plan
currency:	US \$	US \$	US \$	US \$	US\$	US \$
Net income (+)/ net loss(-)	1,755,862.72	807,870.94	837,250.77	1,568,266.72	2,651,481.41	2,452,996.73

#### P&L / income statement - Total cost method

Company

Demo GmbH, Irgendstedt

	3	1	2	. 01	2	3
date	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
income items	act.	act.	act.	plan	plan	plan
currency:	US\$	US \$	US \$	US\$	US\$	US\$
indispensable additional information						
Number of employees	127.00	128.00	129.00	130.00	131.00	125.00
Income from other participations, of which relating to affiliated companies			0,0			
3. Income from other participations, of which relating to affiliated companies			<i>7</i> . C			
<ol> <li>Income from fixed asset investments and long term loans, of which relating to affiliated companies</li> </ol>		7	770,			
5. Profits received due to profit pooling and (partial) profit transfer agreements, of which relating to affiliated companies		0	99			
<ol> <li>expenses from loss absorption, of which relating to affiliated companies</li> </ol>						
7. Interest and similar expenses, of which relating to affiliated companies		2 15				
8. Extraordinary income					25,000.00	
9. Extraordinary expenses	A			50,000.00		
10. above average Business salary	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00

#### P&L / income statement - Expense of sales method

Company

Demo GmbH, Irgendstedt

	3	1	2	. 0 1	2	3
date	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
income items	act.	act.	act.	plan	plan	plan
1. Sales	8,488,567.69	6,288,524.78	6,590,049.19	9,288,567.69	11,223,110.23	11,739,303.98
2. Costs of sales	4,566,245.77	4,045,418.78	4,026,090.48	5,553,841.76	6,514,775.66	7,277,138.49
Gross profit on sales	3,922,321.93	2,243,106.00	2,563,958.71	3,734,725.93	4,708,334.57	4,462,165.49
3. Selling expenses	203,427.61	182,993.08	201,205.86	203,427.61	202,854.76	212,398.42
4. General administration expenses	101,713.80	91,496.54	100,602.93	101,713.80	101,427.38	106,199.21
5. Other operating income	5,136.06	1,275.97	2,476.06	5,136.06	2,476.06	2,476.06
Other operating expenses	1,017,138.04	914,965.42	1,006,029.31	1,017,138.04	1,014,273.79	1,061,992.10
operation result	2,605,178.55	1,054,926.92	1,258,596.68	2,417,582.55	3,392,254.71	3,084,051.83
7. Income from other participations			.0.			
Income from other participations, of which relating to affiliated companies		14 C	5			
8. Income from fixed asset investments and long term loans		9. 0	,			
Income from other participations, of which relating to affiliated companies		10 113				
9. Profits received due to profit pooling and (partial) profit transfer agreements		7.				
Income from fixed asset investments and long term loans, of which relating to affiliated companies	. (	12				
10. Other interest and similar income		74,696.72				22,067.30
Profits received due to profit pooling and (partial) profit transfer agreements, of which relating to affiliated companies	20					
Write downs on financial assets and short term investments	10.					
12. expenses from loss absorption						
expenses from loss absorption , of which relating to affiliated companies						
13. Interest and similar expenses	71,325.95		37,473.93	71,325.95	75,629.12	51,566.60
Interest and similar expenses , previous year(s)						
Interest and similar expenses , of which relating to affiliated companies	/					
financial result	-71,325.95	74,696.72	-37,473.93	-71,325.95	-75,629.12	-29,499.29

#### P&L / income statement - Expense of sales method

Company

Demo GmbH, Irgendstedt

	3	1	2	. 0 1	2	3
date	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
income items	act.	act.	act.	plan	plan	plan
14. taxes on income	777,989.88	321,752.70	383,871.98	777,989.88	665,144.18	601,555.81
===> Tax previous year(s)			5			
after-tax income	1,755,862.72	807,870.94	837,250.77	1,568,266.72	2,651,481.41	2,452,996.73
15. other taxes						
16. appropriation of earnings for the current year						
Net income (+)/ net loss(-)	1,755,862.72	807,870.94	837,250.77	1,568,266.72	2,651,481.41	2,452,996.73

#### P&L / income statement - Expense of sales method

Company

Demo GmbH, Irgendstedt

	3	1	2	. 0 1	2	3
date	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
income items	act.	act.	act.	plan	plan	plan
indispensable additional information income stat	ement		, ,			
1. number of employees	127.00	128.00	129.00	130.00	131.00	125.00
2. Costs Of materials	2,757,150.61	2,429,842.29	2,297,625.51	2,757,150.61	3,330,611.97	3,547,559.92
3. Personnel expenses	2,396,344.82	1,856,806.44	1,996,954.02	2,396,344.82	2,882,890.36	3,070,674.81
4. Depreciations and amortization	517,891.74	33,259.67	33,319.74	517,891.74	517,891.74	517,891.74
5. Extraordinary income			X		25,000.00	
6. Extraordinary expenses			. 0	50,000.00		
7. above average Business salary	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00
8. ukvdemo			~0			
9. df			2			
10. <mark>fd</mark>		7	2			

### Balance sheet data Company Demo GmbH, Irgendstedt

sequence		3	1	2	1	2	3
	balance sheet date	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
Palanco	sheet items	act.	act.	act.	plan	plan	plan
Dalance	Sheet items	US\$	US\$	US\$	US\$	US\$	US\$
	total capital (ASSETS)	6,353,942.62	3,488,316.22	5,283,414.91	6,304,847.01	7,627,051.67	8,686,580.72
A.	Fixed assets	4,552,416.60	68,014.14	5,057,233.59	4,019,304.48	3,534,762.36	3,050,220.24
I.	Intangible assets	19.00	38.00	19.00	19.00	19.00	19.00
1.	self created Concessions, industrial and similar rights and assets and licenses in such rights and assets		2	50			
2.	purchased Concessions, industrial and similar rights and assets and	19.00	20.00	19.00	10.00	19.00	40.00
3.	licenses in such rights and assets  Excess of purchase price over fair value of net assets of business acquired / Goodwil	19.00	38.00	19.00	19.00	19.00	19.00
4.	Prepayments on intangible assets		10				
II.	Tangible assets	4,552,397.60	67,976.14	5,057,214.59	4,019,285.48	3,534,743.36	3,050,201.24
1.	Land, land rights and building including buildings on third party land	A (	0				
2.	Technical equipment and machines	4,500,000.00		5,000,000.00	4,000,000.00	3,500,000.00	3,000,000.00
3.	Other equipment, factory and office equipment	52,397.60	67,976.14	57,214.59	19,285.48	34,743.36	50,201.24
4.	Prepayments an tangible assets and construction in progress						
III.	Financial assets		10				
1.	Shares in affiliated companies						
2.	Loans in affiliated companies						
3.	Participations						
4.	Loans to companies in which participations arc held						
5.	Long term investments						
6.	other loans receivable						
7.	cooperative shares						
8.	Reinsurance claims from life insurance						
B.	Current assets	1,199,982.97	3,418,899.51	224,638.26	1,683,999.48	3,565,746.26	5,159,817.43
I.	Inventories	731,019.00			709,069.00	913,750.41	939,991.84
1.	Raw materials and supplies	254,896.00			275,600.00	833,614.41	944,991.84
2.	Work in process	77,562.00			245,873.00	1,586.00	50,000.00
3.	Finished goods and merchandise	398,561.00			187,596.00	78,550.00	-55,000.00
4.	Prepayments on inventories						

### Balance sheet data Company Demo GmbH, Irgendstedt

sequence		3	1	2	1	2	3
	balance sheet date	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
Dalamas	ab a at the man	act.	act.	act.	plan	plan	plan
Balance	sheet items	US\$	US \$	US\$	US \$	US \$	US \$
II.	Receivables and other assets	465,963.97	299,496.79	222,638.26	520,046.92	642,735.70	666,502.98
1.	Trade receivables	350,917.05	286,972.46	209,981.13	405,000.00	557,247.41	565,144.27
2.	Receivables from affiliated companies						·
	Receivables from affiliated companies < 1 year						
	Receivables from affiliated companies > 1 year						
3.	Receivables from companies in which participations are held			X			
	Receivables from companies in which participations are held < 1 year						
	Receivables from companies in which participations are held > 1 year						
3.	claim against shareholders		0.0	•			195.51
	claim against shareholders < 1 year						195.51
	claim against shareholders > 1 year	A	70				
4.	Outstanding, called-up contributions on the subscribed capital		0				
5.	Called margins	A-(C)	0				
6.	Other assets	115,046.92	12,524.33	12,657.14	115,046.92	85,488.29	101,163.20
	Other assets < 1 year	115,046.92	12,524.33	12,657.14	115,046.92	85,488.29	101,163.20
	Other assets > 1 year						
III.	Securities	3,000.00	1,000.00	2,000.00	4,000.00	5,000.00	6,000.00
1.	securities shares in affiliated companies	0.0					
2.	Treasury stock						
3.	Other short term investments	3,000.00	1,000.00	2,000.00	4,000.00	5,000.00	6,000.00
IV.	Cash		3,118,402.72		450,883.57	2,004,260.15	3,547,322.62
C.	Prepaid expenses	601,543.05	1,402.57	1,543.05	601,543.05	526,543.05	476,543.05
D.	Deferred tax assets						
	DEFICIT NOT COVERED BY EQUITY - Assets						
	total capital (LIABILITIES)	6,353,942.62	3,488,316.22	5,283,414.91	6,304,847.01	7,627,051.67	8,686,580.72
A.	Equity	4,400,836.95	2,941,723.46	3,436,974.23	4,627,103.83	5,936,585.24	7,047,581.97
l.	Subscribed capital	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00
	===> withdrawals of Subscribed capital						
	===> contribution of Subscribed capital				_		

## Balance sheet data

Company

Demo GmbH, Irgendstedt

sequence		3	1	2	1	2	3
	balance sheet date	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
Dalamas	ah a at itawa	act.	act.	act.	plan	plan	plan
Balance	sheet items	US\$	US \$	US\$	US \$	US \$	US \$
II.	capital of silent partners		A.			•	
	===> withdrawals of capital of silent partners			) (0			
	===> contribution of capital of silent partners						
III.	Capital reserve		450,000.00	450,000.00			
	===> withdrawals of Capital reserve	450,000.00					
	===> contribution of Capital reserve			X			
IV.	Revenue reserve		0.				
1.	Legal reserve						
	===> withdrawals of Legal reserve			•			
	===> contribution of Legal reserve						
2.	Reserve for own shares		10				
	===> withdrawals of Reserve for own shares		0				
	===> contribution of Reserve for own shares	(0					
3.	Statutory reserves						
	===> withdrawals of Statutory reserves						
	===> contribution of Statutory reserves		1				
4.	Other revenue reserves						
	===> withdrawals of Other revenue reserves						
	===> contribution of Other revenue reserves						
V.	Retained profits/accumulated	2,619,974.23	1,658,852.52	2,124,723.46	3,033,837.11	3,260,103.83	4,569,585.24
	===> withdrawals of Retained profits/accumulated	<b>34</b> 2,000.00	342,000.00	342,000.00	1,342,000.00	1,342,000.00	1,342,000.00
	===> contribution of Retained profits/accumulated						
VI.	Net income (+)/ net loss(-)	1,755,862.72	807,870.94	837,250.77	1,568,266.72	2,651,481.41	2,452,996.73
	DEFICIT NOT COVERED BY EQUITY Liabilities						
B.	Accruals	476,563.63	471,297.11	234,730.63	476,563.63	500,889.17	465,924.50
1.	Accruals for pensions and similar obligations						
	Accruals for pensions and similar obligations < 1 year						
	Accruals for pensions and similar obligations > 1 year						
2.	Tax accruals	383,871.99	353,926.03	163,289.59	383,871.99	396,645.39	376,541.68
	Tax accruals < 1 year	383,871.99	353,926.03	163,289.59	383,871.99	396,645.39	376,541.68
	Tax accruals > 1 year	4					
3.	Other accruals	92,691.65	117,371.08	71,441.04	92,691.65	104,243.79	89,382.83

### Balance sheet data Company Demo GmbH, Irgendstedt

sequence		3	1	2	1	2	3
	balance sheet date	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
Ralance	sheet items	act.	act.	act.	plan	plan	plan
Dalarice	Sheet items	US\$	US\$	US \$	US\$	US\$	US\$
	Other accruals < 1 year	92,691.65	117,371.08	71,441.04	92,691.65	104,243.79	89,382.83
	Other accruals > 1 year		A 1				
C.	Liabilities	1,476,542.04	75,295.65	1,611,710.04	1,201,179.55	1,189,577.26	1,173,074.25
1.	loans, of whichconvertible	3,000.00	1,000.00	2,000.00	4,000.00	5,000.00	6,000.00
	loans, of whichconvertible < 1 year	3,000.00	1,000.00	2,000.00	4,000.00	5,000.00	6,000.00
	loans, of whichconvertible > 1 year			X			
2.	Liabilities to banks	1,252,004.55		1,531,505.66	975,642.06	949,910.14	922,726.74
	Liabilities to banks < 1 year	276,362.49		531,505.66			
]	Liabilities to banks > 1 year	975,642.06	.0	1,000,000.00	975,642.06	949,910.14	922,726.74
3.	deposits received						
	deposits received < 1 year		10				
	deposits received > 1 year		0.				
4.	Payments received on	150,932.48	22,592.29	43,709.96	150,932.48	186,167.14	195,257.60
	Payments received on < 1 year	150,932.48	22,592.29	43,709.96	150,932.48	186,167.14	195,257.60
]	Payments received on > 1 year		2				
5.	Trade payables Liabilities on bills accepted Liabilities on bills accepted						
]	Trade payables Liabilities on bills accepted Liabilities on bills accepted < 1 year						
	Trade payables Liabilities on bills accepted Liabilities on bills accepted > 1 year						
6.	Payable to affiliated companies						
	Payable to affiliated companies < 1 year						
	Payable to affiliated companies > 1 year						
7.	Payable to companies in which participations are field						
	Payable to companies in which participations are field < 1 year						
	Payable to companies in which participations are field > 1 year						
8.	Liabilities to shareholders	11,908.82	17,870.64	2,323.89	11,908.82	6,447.27	
	Liabilities to shareholders < 1 year	11,908.82	17,870.64	2,323.89	11,908.82	6,447.27	
	Liabilities to shareholders > 1 year						
9.	Other liabilities	58,696.19	33,832.72	32,170.54	58,696.19	42,052.70	49,089.91
	Other liabilities < 1 year	58,696.19	33,832.72	32,170.54	58,696.19	42,052.70	49,089.91
	Other liabilities > 1 year						
D.	Deferred income						

### Balance sheet data

2	) 1	2	3
12/31/2022	12/31/2024	12/31/2025	12/31/2026
act	plan	plan	nlan

Demo GmbH, Irgendstedt

Company

sequence		3	1	2	) 1	2	3
Balance sheet items		12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
		act.	act.	act.	plan	plan	plan
Dalanc	Dalance sheet items		US\$	US \$	US\$	US\$	US\$
E.	Deferred tax liabilities						
	Balance balanced		0.1				

Balance sheet data

Company

Demo GmbH, Irgendstedt

sequence balance sheet date		3	1	2	1	2	3
		12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
Balance sheet items		act.	act.	act.	plan	plan	plan
		US\$	US\$	US\$	US\$	US\$	US\$
	indispensable additional information balance sheet	12/31/2023	12/31/2021	12/31/2022	12/31/2024	12/31/2025	12/31/2026
1	Acquisition/manufacturing costs Property, plant and equipment	5,212,312.98	207,638.45	5,204,312.98	5,282,312.98	5,283,812.98	5,286,812.98
2	. your special positions			.(1)			
3							
4				~ O			
5				~			
6							
7			7(0)				
8							
9							
10		4	0				
11							

#### **Company Value** Company Demo GmbH, Irgendstedt currency: US \$ 8/28/2024 reporting date: You can calculate the company value under 3 DCF aspects: 1. Entity-Method Present value of total capital determined from cash flow to firm minus debt capital 2. Entity-Method - Total-Cash-Flow (TCF) Present value of total capital determined from total cash flow minus debt capital 3. Equity-Method Present value of equity determined from cash flow to equity. 1. Select the method from the drop-down menu in the following field: 1. Entity-Method - Free Cash Flow to Firm (FCFF) 2. then please select whether the value should be calculated without or with a perpetuity: incl. perpetuity ==> perpetuity for 13.88 years <=== based on the last year or the average value of the 3 years: last plan year 3. desired/necessary growth deduction for perpetuity 4. finally, define the valuation date for debt and equity 12/31/2023 The difference between company value and equity is goodwill, i.e. the additional value created by the company.

#### **Company Value** Demo GmbH, Irgendstedt Company currency: US \$ 8/28/2024 reporting date: Company Value - Discounted Cash Flow -Demo GmbH, Irgendstedt 8/28/2024 reporting date: currency: US \$ 1. Entity-Method - Free Cash Flow to Firm (FCFF) incl. perpetuity ==> perpetuity for 13.88 years <=== 3 (act. and/or plan) 2 . year 3 . year 13.88 year(s) 1 . year calculation capitalization interest / WACC (Weighted Average Cost plan act. act. plan plan 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2026 of Capital) thereafter 65.05% 69.26% 73.39% 77.84% 81.13% 81.13% Total equity 8.35% 8.35% 8.35% 8.35% 8.35% 8.35% expected return on equity per year 5.78% weighted equity interest rate 5.43% 6.13% 6.50% 6.77% 6.77% 30.74% 26.61% 34.95% 22.16% 18.87% 18.879 interest-bearing (selected) net debt capital average interest rate on debt (weighted interest) 3.59% 2.989 2.97% 2.85% 2.839 2.839 0.92% 0.79% 0.63% 0.53% 0.539 1.25% weighted debt interest rate 68.6% 80.31% 69.3% 66.8% 80.0% 80.3% Tax adjustment 0.86% 0.63% 0.53% 0.51% 0.43% 0.43% weighted debt interest rate tax-adjusted

6.42%

6.66%

7.00%

7.20%

6.29%

capitalization interest / WACC

7.20%

Company Value	Company		~	Demo G	mbH, Irgendstedt		
			0		currency: US \$		
				reporting date:	8/28/2024		
basis		75	planned value		Previous year minus/pius001 % Security deduction and 000 % Growth discount for perpetuity		
Free Cash Flow to Firm (FCFF) with reduction/increase		1,885,338	3,012,036	2,992,384	2,962,460		
1.0 % reduction		-18,853	-30,120 2,981,915	-29,924 2,962,460			
Free Cash Flow to Firm (FCFF)	1,866,484	2,962,46					
calculation Company Value - DCF	1. Entity-Method - Free Cas	ash Flow to Firm (FCFF) incl. share of perpetuity in company value in the amount of 070%					
		plan	plan	plan			
		12/31/2024	12/31/2025	12/31/2026			
Present Value Factors Present Value		0.9376 1,749,998	0.8734 2,604,293	0.8117 2,404,525			
DCF Entity	40	1,117,770	22,421,000.		10,001,720		
minus interest-bearing (selected) net debt capital			-1,954,000	)			
Intermediate value		1	20,467,0	00			
Harmonization according to explanations		12					
company value			20,467,00	00			
minus Total equity			-4,401,000	)			
Goodwill			16,066,00	00			
47			<b>^</b>				

Company Value	Company		_	Demo Gm	nbH, Irgendstedt		
				reporting date:			
Company Value - multiplier method	reporting date:	8/28/2024	currency: US \$	Demo Gm	nbH, Irgendstedt		
Define the valuation date for debt and equity for the mul	tiplier method				12/31/2023		
Small Cap				Selected co	mparison sectors		
# EMP: 129	revenue: 9289000 US \$	balance-sheet tota	al: 6354000 US \$		1.0 % reduction		
			1 . year	2 . year	3 . year		
		EBIT	plan 12/31/2024	plan 12/31/2025	plan 12/31/2026		
			2,417,582.55	3,392,254.71	3,084,051.83		
EBIT: Ø of the 3 plan years : Small Cap Unternehmen =	==>	1/2/2	2,934,983.40				
Branchenmulitplikator: Selected comparison sectors			Small Cap von	Small Cap bis	average		
Branchenmuniphikator. Selected comparison sectors	4.6		5.17	8.17	6.67		
EBIT x Branchenmulitplikator: Selected comparison sectors			15,174,000	23,979,000	19,576,000		
Company Value - multiplier method		12	15,174,000	23,979,000	19,576,000		
harmonized company value ==> cash-debt-free			-3,373,000	-3,373,000	-3,373,000		
harmonized Company Value - multiplier me	ethod		11,801,000	20,606,000	16,203,000		
minus Total equity			-4,401,000	-4,401,000	-4,401,000		
Goodwill			7,400,000	16,205,000	11,802,000		
			42.34%	0.68%	20.83%		
smallest difference to the DCF method			8,666,000	139,000	4,264,000		
				<b>1</b>	l		

#### Leverage-Effect Demo GmbH, Irgendstedt Company

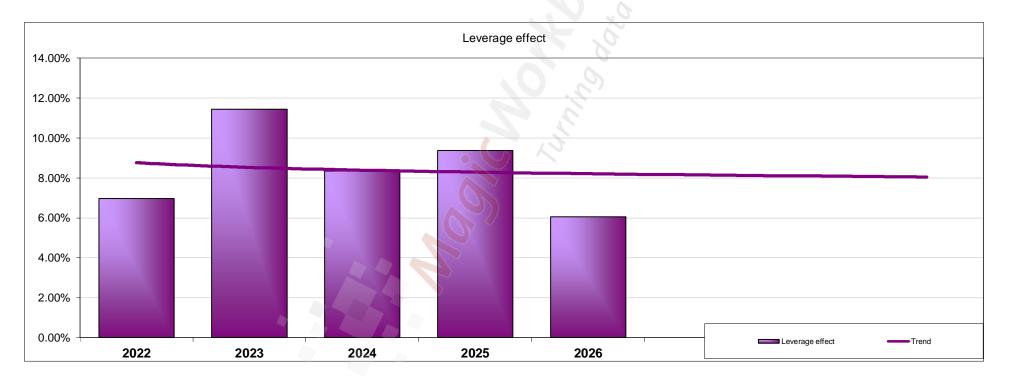
currency: US \$

ro	nortio	~~ ~	loto.
16	portir	IU U	iate:

				reporting date:	8/28/2024
	act.	act.	plan	plan	plan
	2022	2023	2024	2025	2026
Return on assets of Demo GmbH, Irgendstedt	16.56%	28.76%	26.01%	35.76%	28.83%
interest rate	3.59%	2.98%	2.97%	2.85%	2.83%
debt ratio of Demo GmbH, Irgendstedt	53.72%	44.38%	36.26%	28.48%	23.26%
			()	<u>,                                      </u>	
Leverage effect	6.97%	11.44%	8.35%	9.37%	6.05%

negative Leverage Effect = "It's cheaper to buy money than to make it" positive Leverage Effect = "It's cheaper to make money than to buy it" i.e. return on equity decreases with rising debt

i.e. return on equity increases with rising debt



P&L / income statement

Company Demo GmbH, Irgendstedt

currency: US \$

reporting date: 8/28/2024

	12/31/2021	12/31/2021	12/31/2022	12/31/2022	12/31/2023	12/31/2023	12/31/2024	12/31/2024	12/31/2025	12/31/2025	12/31/2026	12/31/2026
P&L items	act.	in % of	act.	in % of	act.	in % of	plan	in % of	plan	in % of	plan	in % of
· · · · · · · · · · · · · · · · · · ·		overall		overall		overall		overall	, -	overall	,	overall
	US \$	performance	US \$	performance	US \$	performance	US\$	performance	US \$	performance	US \$	performance
1. Sales	6,288,524.78	100.00%	6,590,049.19	100.00%	9,288,567.69	100.00%	9,288,567.69	102.06%	11,223,110.23	100.70%	11,739,303.98	99.53%
Increase or decrease in finished goods							-187,596.00	-2.06%	-78,550.00	-0.70%	55,000.00	0.47%
Own work capitalized												<u> </u>
overall performance	6,288,524.78	100.00%	6,590,049.19	100.00%	9,288,567.69	100.00%	9,100,971.69	100.00%	11,144,560.23	100.00%	11,794,303.98	100.00%
Other operating income	1,275.97	0.02%	2,476.06	0.04%	5,136.06	0.06%	5,136.06	0.06%	2,476.06	0.02%	2,476.06	0.02%
Costs Of materials	2,429,842.29	38.64%	2,297,625.51	34.87%	2,757,150.61	29.68%	2,757,150.61	30.30%	3,330,611.97	29.89%	3,547,559.92	30.08%
gross profit or loss	3,859,958.45	61.38%	4,294,899.74	65.17%	6,536,553.15	70.37%	6,348,957.15	69.76%	7,816,424.33	70.14%	8,249,220.13	69.94%
Personnel expenses	1,856,806.44	29.53%	1,996,954.02		2,396,344.82	25.80%	2,396,344.82	26.33%	2,882,890.36	25.87%	3,070,674.81	26.04%
7. Depreciations and amortization	33,259.67	0.53%	33,319.74	0.51%	517,891.74	5.58%	517,891.74	5.69%	527,005.48	4.73%	532,501.39	4.51%
Other operating expenses	914,965.42	14.55%	1,006,029.31	15.27%	1,017,138.04	10.95%	1,017,138.04	11.18%	1,014,273.79	9.10%	1,561,992.10	13.24%
operation result	1,054,926.92	16.78%	1,258,596.68	19.10%	2,605,178.55	28.05%	2,417,582.55	26.56%	3,392,254.71	30.44%	3,084,051.83	26.15%
Income from other participations												Ĺ
<ol> <li>Profits received due to profit pooling and (partial) profit transfer agreements</li> </ol>												1
Income from other investments and long term loans						d)						1
12. Other interest and similar income	74,696.72	1.19%									22,067.30	0.19%
13. Write downs on financial assets and short term investments												<u> </u>
14. expenses from loss absorption			-									<u> </u>
15. Interest and similar expenses			37,473.93	0.57%	71,325.95	0.77%	71,325.95	0.78%	75,629.12	0.68%	51,566.60	0.449
financial result	74,696.72	1.19%	-37,473.93		-71,325.95	-0.77%	-71,325.95	-0.78%	-75,629.12	-0.68%	-29,499.29	-0.25%
16. taxes on income	321,752.70	5.12%	383,871.98	5.83%	777,989.88	8.38%	777,989.88	8.55%	665,144.18	5.97%	601,555.81	5.10%
===> Tax previous year(s)					. (1)							<u> </u>
after-tax income	807,870.94	12.85%	837,250.77	12.70%	1,755,862.72	18.90%	1,568,266.72	17.23%	2,651,481.41	23.79%	2,452,996.73	20.809
17. other taxes					O.							<u> </u>
18. appropriation of earnings for the current year												<u></u>
Net income (+)/ net loss(-)	807,870.94	12.85%	837,250.77	12.70%	1,755,862.72	18.90%	1,568,266.72	17.23%	2,651,481.41	23.79%	2,452,996.73	20.80%
				2.								
				1								

#### changes P&L / income statement

Company

Demo GmbH, Irgendstedt

currency: US \$

					reporting date:	8/28/2024
		12/31/2022	12/31/2023	12/31/2024	12/31/2025	12/31/2026
	P&L items	act.	act.	plan	plan	plan
		US\$	US\$	US\$	US\$	US\$
1.	Sales	301,524.41	2,698,518.51		1,934,542.54	516,193.75
2.	Increase or decrease in finished goods		2			
	Own work capitalized	4	3/1/			
	overall performance	301,524.41	2,698,518.51	-187,596.00	2,043,588.54	649,743.75
4.	Other operating income	1,200.10	2,660.00		-2,660.00	
5.	Costs Of materials	-132,216.79	459,525.10		573,461.36	216,947.95
	gross profit or loss	434,941.29	2,241,653.41	-187,596.00	1,467,467.18	432,795.80
6.	Personnel expenses	140,147.58	399,390.80		486,545.53	187,784.45
7.	Depreciations and amortization	60.07	484,572.00		9,113.74	5,495.91
8.	Other operating expenses	91,063.89	11,108.73		-2,864.25	547,718.31
	operation result	203,669.76	1,346,581.87	-187,596.00	974,672.16	-308,202.88
9.	Income from other participations					
10.	Profits received due to profit pooling and (partial) profit transfer agreements					
11.	Income from other investments and long term loans	X				
12.	Other interest and similar income	-74,696.72				22,067.30
13.	Write downs on financial assets and short term investments	X				
14.	expenses from loss absorption					
15.	Interest and similar expenses	37,473.93	33,852.02		4,303.17	-24,062.53
	financial result	-112,170.65	-33,852.02		-4,303.17	46,129.83
16.	taxes on income	62,119.28	394,117.90		-112,845.70	-63,588.37
	==> Tax previous year(s)					
	after-tax income	29,379.83	918,611.95	-187,596.00	1,083,214.69	-198,484.68
17.	other taxes					
18.	appropriation of earnings for the current year					
	Net income (+)/ net loss(-)	29,379.83	918,611.95	-187,596.00	1,083,214.69	-198,484.68
3.		2.00	2.00	2.00	2.00	2.00
4.	Net income (+)/ net loss(-)	29,379.83	918,611.95	-187,596.00	1,083,214.69	-198,484.68
5.	appropriation of earnings for the current year					
6.	taxes on income	62,119.28	394,117.90		-112,845.70	-63,588.37
7.	financial result	37,473.93	33,852.02		4,303.17	-24,062.53
8.	EBITA	203,729.83	1,831,153.87	-187,596.00	983,785.90	-302,706.97
9.	EBIT	203,669.76	1,346,581.87	-187,596.00	974,672.16	-308,202.88

#### changes P&L / income statement Company Demo GmbH, Irgendstedt

currency: US \$
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					reporting date:	8/28/2024
	indispensable additional information					
1.	Number of employees	1.00	1.00	1.00	1.00	-6.00
2.	Income from other participations, of which relating to affiliated companies					
3.	Income from other participations, of which relating to affiliated companies					
4.	Income from fixed asset investments and long term loans, of which relating to affiliated companies		2			
5.	Profits received due to profit pooling and (partial) profit transfer agreements, of which relating to affiliated companie		0			
6.	expenses from loss absorption, of which relating to affiliated companies					
7.	Interest and similar expenses, of which relating to affiliated companies	S	C			
8.	Extraordinary income				25,000.00	-25,000.00
9.	Extraordinary expenses			50,000.00	-50.000.00	

changes balance sheet Demo GmbH, Irgendstedt currency: US \$ Company reporting date: 8/28/2024

		12/31/2022	changes	12/31/2023	changes	12/31/2024	changes	12/31/2025	changes	12/31/2026	changes
Balance sheet items		act.	total capital	act.	total capital	plan	total capital	plan	total capital	plan	total capital
		US \$	in %	US\$	in %	US \$	in %	US \$	in %	US \$	in %
total capital (ASS	SETS)	1,795,098.69	33.98%	1,070,527.72	16.85%	-49,095.61	-0.78%	1,322,204.66	17.34%	1,059,529.05	12.209
. Fixed assets		4,989,219.46	98.66%	-504,816.99	-11.09%	-533,112.13	-13.26%	-484,542.12	-13.71%	-484,542.12	-15.89
Intangible assets		-19.00	-100.00%								
<ol> <li>self created Concessions, industria licenses in such rights and assets</li> </ol>	l and similar rights and assets and					5	(0)				
purchased Concessions, industrial licenses in such rights and assets	and similar rights and assets and	-19.00	-100.00%								
Excess of purchase price over fair vacquired / Goodwil	value of net assets of business										
Prepayments on intangible assets											
II. Tangible assets		4,989,238.46	98.66%	-504,816.99	-11.09%	-533,112.13	-13.26%	-484,542.12	-13.71%	-484,542.12	-15.89
<ol> <li>Land, land rights and building included</li> </ol>	ding buildings on third party land										
<ol><li>Technical equipment and machines</li></ol>	i	5,000,000.00	100.00%	-500,000.00	-11.11%	-500,000.00	-12.50%	-500,000.00	-14.29%	-500,000.00	-16.67
<ol><li>Other equipment, factory and office</li></ol>	equipment	-10,761.54	-18.81%	-4,816.99	-9.19%	-33,112.12	-171.69%	15,457.88	44.49%	15,457.88	30.79
<ol> <li>Prepayments an tangible assets an</li> </ol>	d construction in progress			A		~ 0.					
III. Financial assets				<u> </u>	N Lawy	~					
Shares in affiliated companies						Cr.					
Loans in affiliated companies				4							
Participations											
<ol> <li>Loans to companies in which partic</li> </ol>	ipations arc held										
<ol><li>Long term investments</li></ol>					2						
<ol><li>other loans receivable</li></ol>											
<ol><li>cooperative shares</li></ol>					0						
<ol><li>Reinsurance claims from life insura</li></ol>	nce				7						
Current assets		-3,194,261.25	-1421.96%	975,344.71	81.28%	484,016.52	28.74%	1,881,746.78	52.77%	1,594,071.17	30.89
I. Inventories				731,019.00	100.00%	-21,950.00	-3.10%	204,681.41	22.40%	26,241.42	2.79
<ol> <li>Raw materials and supplies</li> </ol>			1	254,896.00	100.00%	20,704.00	7.51%	558,014.41	66.94%	111,377.42	11.79
<ol><li>Work in process</li></ol>				77,562.00	100.00%	168,311.00	68.45%	-244,287.00	-15402.71%	48,414.00	96.83
<ol><li>Finished goods and merchandise</li></ol>			/	398,561.00	100.00%	-210,965.00	-112.46%	-109,046.00	-138.82%	-133,550.00	-242.82
<ol> <li>Prepayments on inventories</li> </ol>											
II. Receivables and other assets		-76,858.53	-34.52%	243,325.71	52.22%	54,082.95	10.40%	122,688.78	19.09%	23,767.28	3.57
<ol> <li>Trade receivables</li> </ol>		-76,991.34	-36.67%	140,935.92	40.16%	54,082.95	13.35%	152,247.41	27.32%	7,896.86	1.40
<ol><li>Receivables from affiliated compan</li></ol>	ies			*							
Receivables from affiliated companies	< 1 year										
Receivables from affiliated companies	> 1 year										
<ol><li>Receivables from companies in wh</li></ol>	ich participations are held										
Receivables from companies in which	participations are held < 1 year										
Receivables from companies in which	participations are held > 1 year	754									
claim against shareholders										195.51	100.00
claim against shareholders < 1 year										195.51	100.00
claim against shareholders > 1 year											
<ol> <li>Outstanding, called-up contributions</li> </ol>	s on the subscribed capital										
<ol><li>Called margins</li></ol>											
Other assets		132.81	1.05%	102,389.78	89.00%			-29,558.63	-34.58%	15,674.90	15.49
Other assets < 1 year		132.81	1.05%	102,389.78	89.00%			-29,558.63	-34.58%	15,674.90	15.4

changes balance sheetreporting date:8/28/2024CompanyDemo GmbH, Irgendstedtcurrency: US \$

		12/31/2022	changes	12/31/2023	changes	12/31/2024	changes	12/31/2025	changes	12/31/2026	changes
Balance	Balance sheet items		total capital	act.	total capital	plan	total capital	plan	total capital	plan	total capital
			in %	US\$	in %	US \$	in %	US\$	in %	US \$	in %
	Other assets > 1 year						7				
III.	Securities	1,000.00	50.00%	1,000.00	33.33%	1,000.00	25.00%	1,000.00	20.00%	1,000.00	16.67%
1.	securities shares in affiliated companies						2				
2.	Treasury stock										
3.	Other short term investments	1,000.00	50.00%	1,000.00	33.33%	1,000.00	25.00%	1,000.00	20.00%	1,000.00	16.67%
IV.	Cash	-3,118,402.72	100.00%			450,883.57	100.00%	1,553,376.58	77.50%	1,543,062.47	43.50%
C.	Prepaid expenses	140.48	9.10%	600,000.00	99.74%		X	-75,000.00	-14.24%	-50,000.00	-10.49%
D.	Deferred tax assets										
	DEFICIT NOT COVERED BY EQUITY - Assets										
					4	7	7				

# changes balance sheetreporting date:8/28/2024CompanyDemo GmbH, Irgendstedtcurrency: Us \$

		12/31/2022	changes	12/31/2023	changes	12/31/2024	changes	12/31/2025	changes	12/31/2026	changes
Balance	sheet items	act.	total capital	act.	total capital	plan	total capital	plan	total capital	plan	total capital
		US \$	in %								
	total capital (LIABILITIES)	1,795,098.69	33.98%	1,070,527.72	16.85%	-49,095.61	-0.78%	1,322,204.66	17.34%	1,059,529.05	12.20%
Α.	Equity	495,250.77	14.41%	963,862.72	21.90%	226,266.88	4.89%	1,309,481.41	22.06%	1,110,996.73	15.76%
I.	Subscribed capital										
	===> withdrawals of Subscribed capital										
	===> contribution of Subscribed capital						(.0)				
II.	capital of silent partners						X				
	===> withdrawals of capital of silent partners										
	===> contribution of capital of silent partners										
III.	Capital reserve			-450,000.00	100.00%						
	===> withdrawals of Capital reserve			450,000.00	100.00%	-450,000.00	100.00%				
	===> contribution of Capital reserve										
IV.	Revenue reserve										
1.	Legal reserve										
	===> withdrawals of Legal reserve										
	===> contribution of Legal reserve			Á		~ Q.					
2.	Reserve for own shares			-		7					
	===> withdrawals of Reserve for own shares					0.					
	===> contribution of Reserve for own shares			4							
3.	Statutory reserves			7							
	===> withdrawals of Statutory reserves										
	===> contribution of Statutory reserves					/					
4.	Other revenue reserves										
	===> withdrawals of Other revenue reserves				0						
	===> contribution of Other revenue reserves				4						
V.	Retained profits/accumulated	465,870.94	21.93%	495,250.77	18.90%	413,862.88	13.64%	226,266.72	6.94%	1,309,481.41	28.66%
	===> withdrawals of Retained profits/accumulated				2	1,000,000.00	74.52%				
	===> contribution of Retained profits/accumulated										
VI.	Net income (+)/ net loss(-)	29,379.83	3.51%	918,611.95	52.32%	-187,596.00	-11.96%	1,083,214.69	40.85%	-198,484.68	-8.09%
	DEFICIT NOT COVERED BY EQUITY Liabilities										
3.	Accruals	-236,566.48	-100.78%	241,833.00	50.75%			24,325.54	4.86%	-34,964.67	-7.50%
1.	Accruals for pensions and similar obligations										
	Accruals for pensions and similar obligations < 1 year										
	Accruals for pensions and similar obligations > 1 year			<b>V</b>							
2.	Tax accruals	-190,636.44	-116.75%	220,582.40	57.46%			12,773.40	3.22%	-20,103.71	-5.34%
	Tax accruals < 1 year	-190,636.44	-116.75%	220,582.40	57.46%			12,773.40	3.22%	-20,103.71	-5.34%
	Tax accruals > 1 year										
3.	Other accruals	-45,930.04	-64.29%	21,250.61	22.93%			11,552.14	11.08%	-14,860.96	-16.63%
	Other accruals < 1 year	-45,930.04	-64.29%	21,250.61	22.93%			11,552.14	11.08%	-14,860.96	-16.63%
	Other accruals > 1 year		7								
Э.	Liabilities	1,536,414.40	95.33%	-135,168.00	-9.15%	-275,362.49	-22.92%	-11,602.29	-0.98%	-16,503.01	-1.41%
1.	loans, of whichconvertible	1,000.00	50.00%	1,000.00	33.33%	1,000.00	25.00%	1,000.00	20.00%	1,000.00	16.67%
	loans, of whichconvertible < 1 year	1,000.00	50.00%	1,000.00	33.33%	1,000.00	25.00%	1,000.00	20.00%	1,000.00	16.67%
	loans, of whichconvertible > 1 year										
2.	Liabilities to banks	1,531,505.66	100.00%	-279,501.11	-22.32%	-276,362.49	-28.33%	-25,731.92	-2.71%	-27,183.40	-2.95%
	Liabilities to banks < 1 year	531,505.66	100.00%	-255,143.17	-92.32%	-276,362.49	100.00%				·

 changes balance sheet
 reporting date:
 8/28/2024
 Company
 Demo GmbH, Irgendstedt

		12/31/2022	changes	12/31/2023	changes	12/31/2024	changes	12/31/2025	changes	12/31/2026	changes
Balance	sheet items	act.	total capital	act.	total capital	plan	total capital	plan	total capital	plan	total capital
		US \$	in %	US \$	in %	US \$	in %	US\$	in %	US \$	in %
	Liabilities to banks > 1 year	1,000,000.00	100.00%	-24,357.94	-2.50%			-25,731.92	-2.71%	-27,183.40	-2.95%
3.	deposits received						0				
	deposits received < 1 year						0				
	deposits received > 1 year										
4.	Payments received on	21,117.67	48.31%	107,222.52	71.04%		1	35,234.66	18.93%	9,090.46	4.66
	Payments received on < 1 year	21,117.67	48.31%	107,222.52	71.04%		10	35,234.66	18.93%	9,090.46	4.66
	Payments received on > 1 year						X				
5.	Trade payables Liabilities on bills accepted Liabilities on bills accepted						6)				
	Trade payables Liabilities on bills accepted Liabilities on bills accepted < 1 year										
	Trade payables Liabilities on bills accepted Liabilities on bills accepted > 1 year					7 0					
6.	Payable to affiliated companies					X					
	Payable to affiliated companies < 1 year					2					
	Payable to affiliated companies > 1 year					-					
7.	Payable to companies in which participations are field										
	Payable to companies in which participations are field < 1 year					0					
	Payable to companies in which participations are field > 1 year			4		7					
8.	Liabilities to shareholders	-15,546.75	-669.00%	9,584.93	80.49%			-5,461.55	-84.71%	-6,447.27	100.009
	Liabilities to shareholders < 1 year	-15,546.75	-669.00%	9,584.93	80.49%			-5,461.55	-84.71%	-6,447.27	100.00
	Liabilities to shareholders > 1 year					5					
9.	Other liabilities	-1,662.19	-5.17%	26,525.65	45.19%			-16,643.49	-39.58%	7,037.20	14.349
	Other liabilities < 1 year	-1,662.19	-5.17%	26,525.65	45.19%	)		-16,643.49	-39.58%	7,037.20	14.34
•	Other liabilities > 1 year						•				
).	Deferred income										
	Deferred tax liabilities										
	Balance balanced										

changes balance sheetreporting date:8/28/2024CompanyDemo GmbH, Irgendstedtcurrency: Us \$

	12/31/2022	changes	12/31/2023	changes	12/31/2024	changes	12/31/2025	changes	12/31/2026	changes
Balance sheet items	act.	total capital	act.	total capital	plan	total capital	plan	total capital	plan	total capital
	US \$	in %	US \$	in %	US \$	in %	US\$	in %	US \$	in %
indispensable additional information balance						2				
sheet	12/30/1900		12/31/2023		12/31/2024	0.	12/31/2025		12/31/2026	
Acquisition/manufacturing costs Property, plant and equipment	4,996,674.53	96.01%	8,000.00	0.15%	70,000.00	1.33%	1,500.00	0.03%	3,000.00	0.06%
your special positions										
3.						. 0				
4.										
5.						$\sim$				
6.										
7.										
8.										
9.					2					
10.					2					
11.										

### Key Ratios: depreciation ratio of Demo GmbH, Irgendstedt

Company

### Demo GmbH, Irgendstedt

currency: US \$

	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
Depreciations and amortization	33,320	517,892	517,892	527,005	532,501
Depreciation & amortization total	33,320	517,892	517,892	527,005	532,501

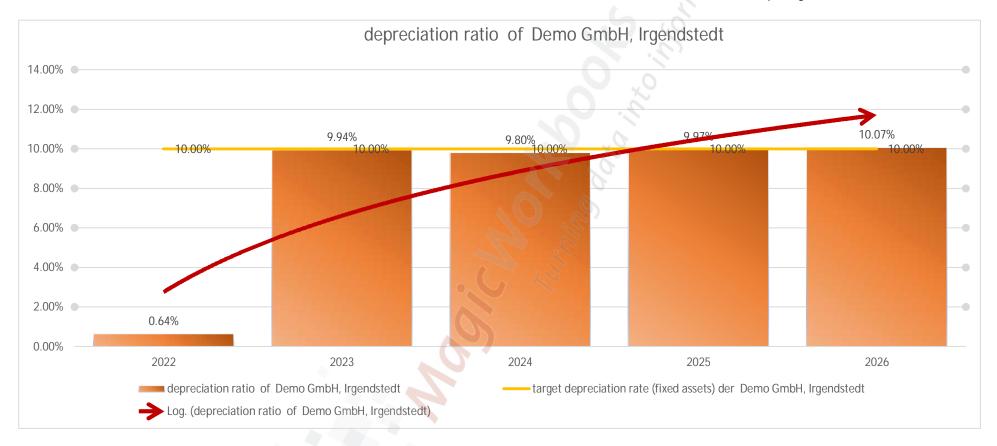
purchased Concessions, industrial and similar rights and assets and I	19	19	19	19	19
Technical equipment and machines	5,000,000	4,500,000	4,000,000	3,500,000	3,000,000
Other equipment, factory and office equipment	57,215	52,398	19,285	34,743	50,201
book value of fixed assets	5,057,234	4,552,417	4,019,304	3,534,762	3,050,220
depreciation ratio of Demo GmbH, Irgendstedt	0.64%	9.94%	9.80%	9.97%	10.07%
target depreciation rate (fixed assets) der Demo GmbH, Irgendstedt	10.00%	10.00%	10.00%	10.00%	10.00%
Positive Variance	9.36%	0.06%	0.20%	0.03%	
Negative Variance					0.07%

### Key Ratios: depreciation ratio of Demo GmbH, Irgendstedt

Company

#### Demo GmbH, Irgendstedt

currency: US \$



# Key Ratios: DPO days payments

outstanding Company

## Demo GmbH, Irgendstedt

currency: US \$

plan	plan
reporting date:	8/28/2024

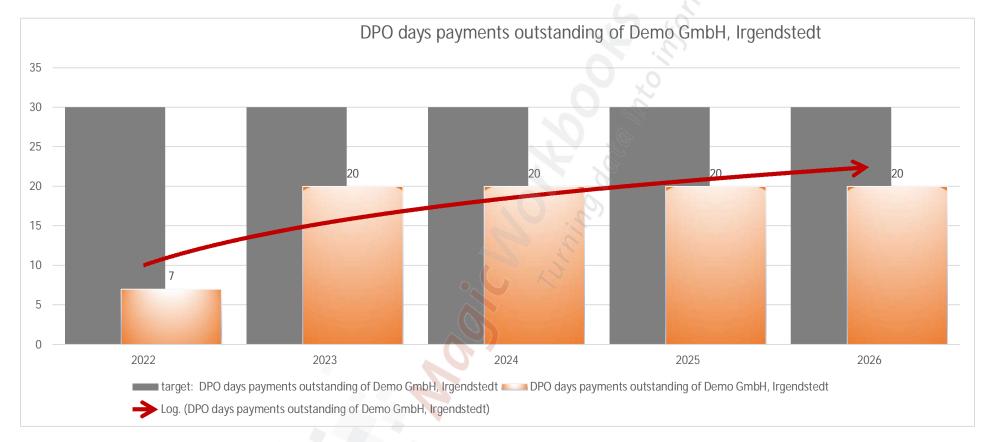
				reporting date.	0/20/2024
	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
Payments received on	43,710	150,932	150,932	186,167	195,258
Costs Of materials	2,297,626	2,757,151	2,757,151	3,330,612	3,547,560
		7 12			
	2,297,626	2,757,151	2,757,151	3,330,612	3,547,560
DPO days payments outstanding of Demo GmbH, Irgendstedt	7	20	20	20	20
target: DPO days payments outstanding of Demo GmbH, Irgendstedt	30	30	30	30	30
Positive Variance	23.0	10.0	10.0	10.0	10.0
Negative Variance					

# Key Ratios: DPO days payments outstanding

Company

#### Demo GmbH, Irgendstedt

currency: US \$



#### Key Ratios: Cash Conversion Cycle

#### Company

#### Demo GmbH, Irgendstedt

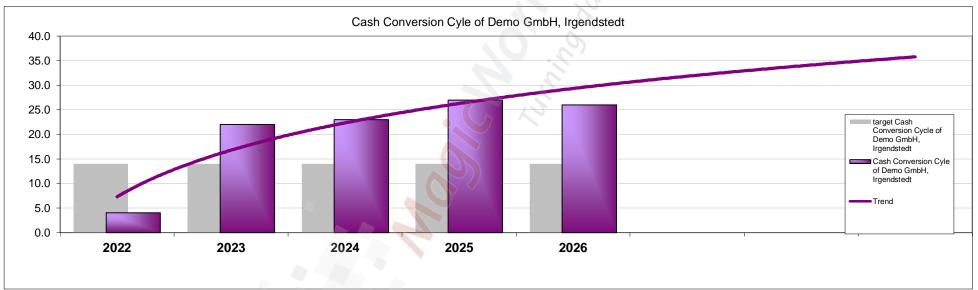
currency: US \$

reporting date:	
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		, and the second	reporting date:	8/28/2024
act.	act.	plan	plan	plan
2022	2023	2024	2025	2026

DPO days payments outstanding of Demo GmbH, Irgendstedt		28.0	27.0	29.0	29.0
DPO days payments outstanding of Demo GmbH, Irgendstedt	11.0	14.0	16.0	18.0	17.0
DPO days payments outstanding of Demo GmbH, Irgendstedt	7.0	20.0	20.0	20.0	20.0

Cash Conversion Cyle of Demo GmbH, Irgendstedt	4	22		23	27	26
target Cash Conversion Cycle of Demo GmbH, Irgendstedt	14.0	14.0	./	14.0	14.0	14.0
Positive Variance	10		0			
Negative Variance		-8	X	-9	-13	-12



### Key Ratios: Equity ratio

### Company

## Demo GmbH, Irgendstedt

currency: US \$

	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
total capital (LIABILITIES)	5,283,415	6,353,943	6,304,847	7,627,052	8,686,581
			~		
		10			
		X X X			
		10			
total conital		9. 6.			
total capital	5,283,415	6,353,943	6,304,847	7,627,052	8,686,581
Equity	3,436,974	4,400,837	4,627,104	5,936,585	7,047,582
		1			
		72			
Equity	3,436,974	4,400,837	4,627,104	5,936,585	7,047,582
Equity ratio of Demo GmbH, Irgendstedt	65.1%	69.3%	73.4%	77.8%	81.1%
target: Equity ratio of Demo GmbH, Irgendstedt	20%	20.0%	20.0%	20.0%	20.0%
Positive Variance	45%	49%	53%	58%	61%
Negative Variance					

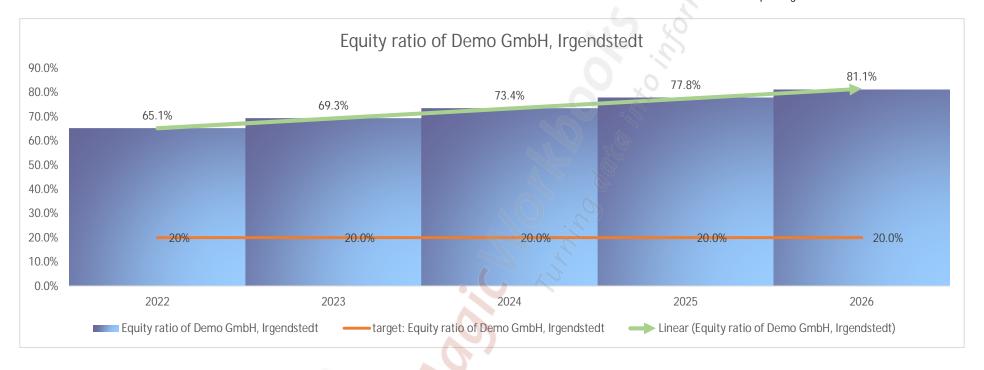
#### Key Ratios: Equity ratio

Company

#### Demo GmbH, Irgendstedt

currency: US \$

reporting date:



# Key Ratios: Payroll ratio + Goods&Services ratio

Company

### Demo GmbH, Irgendstedt

currency: US \$

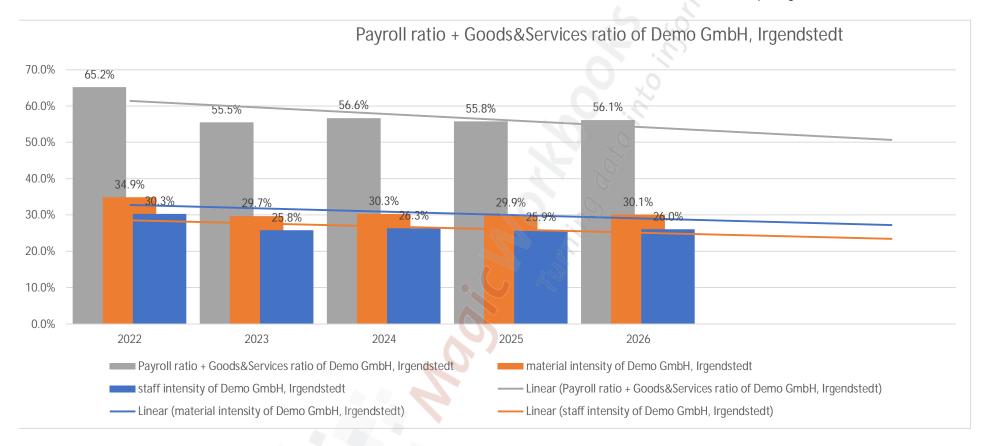
	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
Sales	6,590,049	9,288,568	9,288,568	11,223,110	11,739,304
Increase or decrease in finished goods			-187,596	-78,550	55,000
Own work capitalized		20 0			
sales / company performance	6,590,049	9,288,568	9,100,972	11,144,560	11,794,304
Personnel expenses	1,996,954	2,396,345	2,396,345	2,882,890	3,070,675
Costs Of materials	2,297,626	2,757,151	2,757,151	3,330,612	3,547,560
staff intensity of Demo GmbH, Irgendstedt	30.3%	25.8%	26.3%	25.9%	26.0%
material intensity of Demo GmbH, Irgendstedt	34.9%	29.7%	30.3%	29.9%	30.1%
Payroll ratio + Goods&Services ratio of Demo GmbH, Irgendstedt	65.2%	55.5%	56.6%	55.8%	56.1%

# Key Ratios: Payroll ratio + Goods&Services ratio

Company

Demo GmbH, Irgendstedt

currency: US \$



#### Key Ratios: debt ratio

## Company

## Demo GmbH, Irgendstedt

currency: US \$

reporting date:

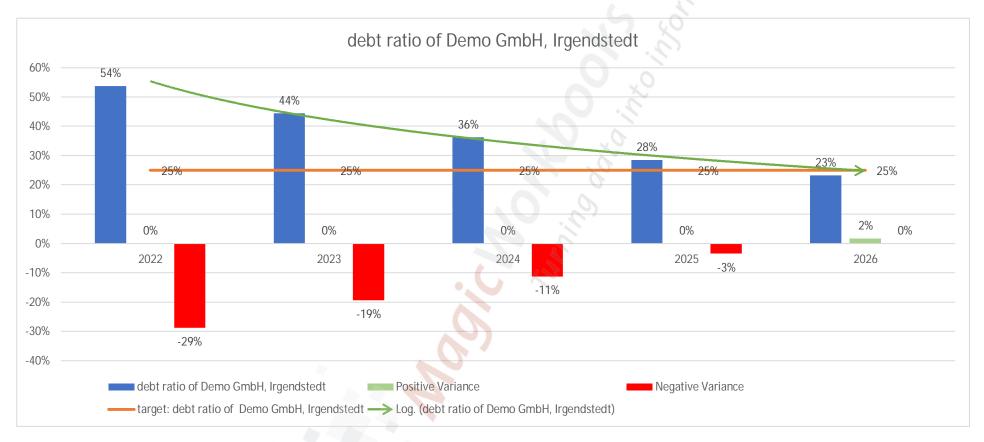
	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
total capital (LIABILITIES)	5,283,415	6,353,943	6,304,847	7,627,052	8,686,581
			2		
total capital	5,283,415	6,353,943	6,304,847	7,627,052	8,686,581
Equity	3,436,974	4,400,837	4,627,104	5,936,585	7,047,582
		0,0			
Equity	3,436,974	4,400,837	4,627,104	5,936,585	7,047,582
debt capital	1,846,441	1,953,106	1,677,743	1,690,466	1,638,999
debt ratio of Demo GmbH, Irgendstedt	54%	44%	36%	28%	23%
target: debt ratio of Demo GmbH, Irgendstedt	25%	25%	25%	25%	25%
Positive Variance					2%
Negative Variance	-29%	-19%	-11%	-3%	

#### Key Ratios: debt ratio

#### Company

#### Demo GmbH, Irgendstedt

currency: US \$



#### Key Ratios: Capital Turnover

Company

### Demo GmbH, Irgendstedt

currency: US \$

reporting date:

	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
Sales	6,590,049	9,288,568	9,288,568	11,223,110	11,739,304
		$\hat{\mathbf{S}}$	9		
Sales	6,590,049	9,288,568	9,288,568	11,223,110	11,739,304
total capital (LIABILITIES)	5,283,415	6,353,943	6,304,847	7,627,052	8,686,581
		10			
Total capital	5,283,415	6,353,943	6,304,847	7,627,052	8,686,581
Capital Turnover of Demo GmbH, Irgendstedt	1.25	1.46	1.47	1.47	1.35

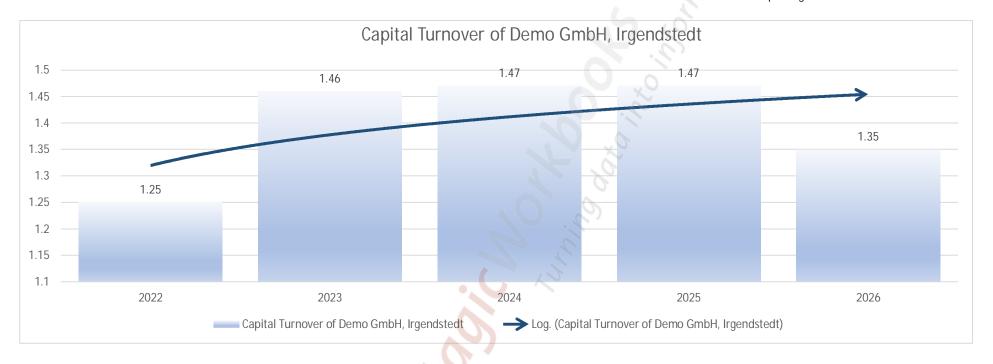
#### Key Ratios: Capital Turnover

Company

#### Demo GmbH, Irgendstedt

currency: US \$

reporting date:



# Key Ratios: ROCE Return on Capital Employed / Core Equity

Company

### Demo GmbH, Irgendstedt

currency: US \$

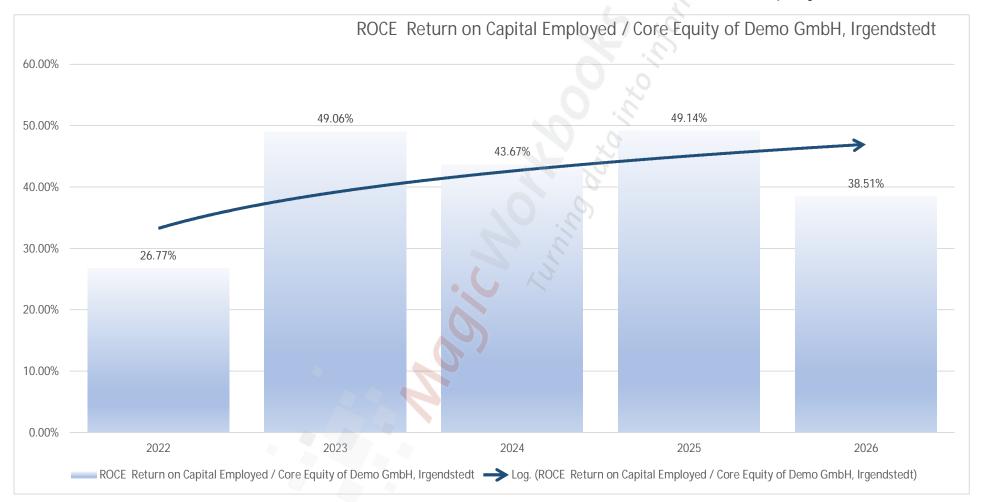
	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
EBIT	1,258,597	2,605,179	2,417,583	3,392,255	3,084,052
EBIT	1,258,597	2,605,179	2,417,583	3,392,255	3,084,052
Fixed assets	5,057,234	4,552,417	4,019,304	3,534,762	3,050,220
Current assets	224,638	1,199,983	1,683,999	3,565,746	5,159,817
loans, of whichconvertible < 1 year	-2,000	-3,000	-4,000	-5,000	-6,000
Liabilities to banks < 1 year	-531,506	-276,362			
Payments received on < 1 year	-43,710	-150,932	-150,932	-186,167	-195,258
Liabilities to shareholders < 1 year	-2,324	-11,909	-11,909	-6,447	
Capital Employed	4,702,332	5,310,196	5,536,463	6,902,894	8,008,780
ROCE Return on Capital Employed / Core Equity of Demo GmbH, Irgendstedt	26.77%	49.06%	43.67%	49.14%	38.51%

### Key Ratios: ROCE Return on Capital Employed / Core Equity

Company

Demo GmbH, Irgendstedt

currency: US \$



## Key Ratios: Liquidity 2 Acid Test: Quick Ratio

Company

## Demo GmbH, Irgendstedt

currency: US \$

reporting date: 8	/28/	/202
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	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
Cash		0 0	450,884	2,004,260	3,547,323
Securities	2,000	3,000	4,000	5,000	6,000
Trade receivables	209,981	350,917	405,000	557,247	565,144
		0			
		. 6			
		0			
		0			
	2.				
monetary current assets	211,981	353,917	859,884	2,566,508	4,118,467
Accruals for pensions and similar obligations < 1 year					
Tax accruals < 1 year	163,290	383,872	383,872	396,645	376,542
Other accruals < 1 year	71,441	92,692	92,692	104,244	89,383
loans, of whichconvertible	2,000	3,000	4,000	5,000	6,000
deposits received < 1 year					
Payments received on < 1 year	43,710	150,932	150,932	186,167	195,258
Trade payables Liabilities on bills accepted Liabilities on bills accepted < 1 year					

## Key Ratios: Liquidity 2 Acid Test: Quick Ratio

Company

### Demo GmbH, Irgendstedt

currency: US \$

reporting da	ate:	8/28/2024

Payable to affiliated companies < 1 year		4			
Payable to companies in which participations are field < 1 year		1 8			
Liabilities to shareholders < 1 year	2,324	11,909	11,909	6,447	
Other liabilities < 1 year	32,171	58,696	58,696	42,053	49,090
Deferred income	4				
	40				
		0,0			
		.0			
short-term liabilities	314,935	701,101	702,101	740,556	716,272
Liquidity 2 Acid Test: Quick Ratio of Demo GmbH, Irgendstedt	0.67	0.50	1.22	3.47	5.75
Target: Liquidity 2 Acid Test: Quick Ratio	1.00	1.00	1.00	1.00	1.00
Positive Variance	2.		0.22	2.47	4.75
Negative Variance	-0.33	-0.50			

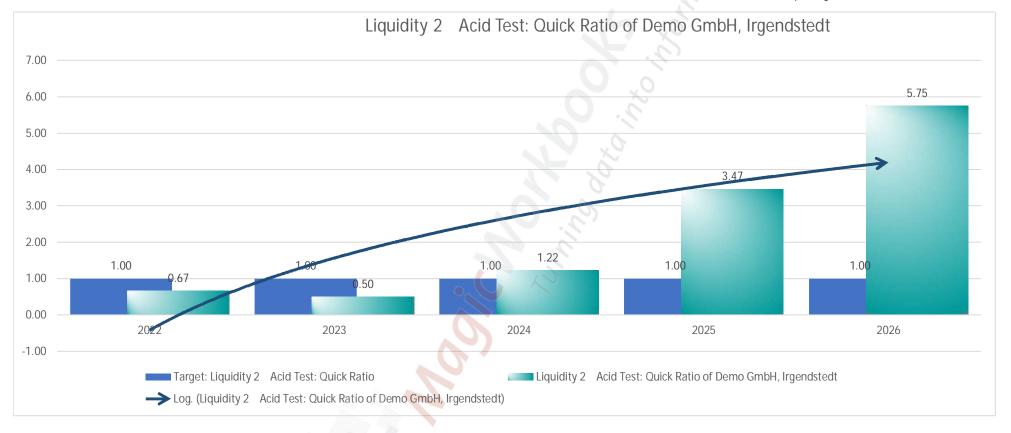
#### Key Ratios: Liquidity 2 Acid Test: Quick Ratio

Company

#### Demo GmbH, Irgendstedt

currency: US \$

reporting date:



#### Key Ratios: Return on assets

Company

Demo GmbH, Irgendstedt

currency: US \$

	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
Net income (+)/ net loss(-)	837,251	1,755,863	1,568,267	2,651,481	2,452,997
Interest and similar expenses	37,474	71,326	71,326	75,629	51,567
appropriation of earnings for the current year	4.0				
		0, 0			
		. 6			
Annual result + interest expense	874,725	1,827,189	1,639,593	2,727,111	2,504,563
total capital (ASSETS)	5,283,415	6,353,943	6,304,847	7,627,052	8,686,581
DEFICIT NOT COVERED BY EQUITY - Assets	1.				
appropriation of earnings for the current year					
Total capital	5,283,415	6,353,943	6,304,847	7,627,052	8,686,581
Return on assets of Demo GmbH, Irgendstedt	16.6%	28.8%	26.0%	35.8%	28.8%
Target: Return on assets	25%	25%	25%	25%	25%
Positive Variance		4%	1%	11%	4%
Negative Variance	-8%				

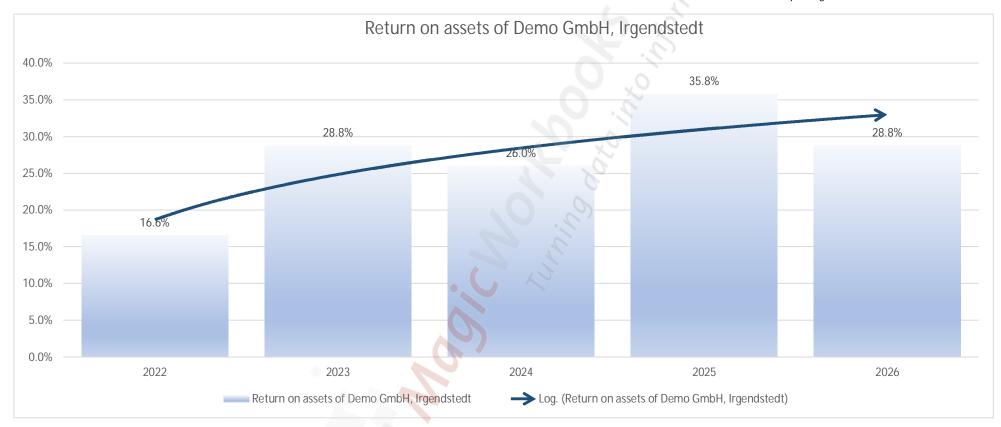
#### Key Ratios: Return on assets

Company

Demo GmbH, Irgendstedt

currency: US \$

reporting date:



### Key Ratios: ROI Return on Investment

#### Company

### Demo GmbH, Irgendstedt

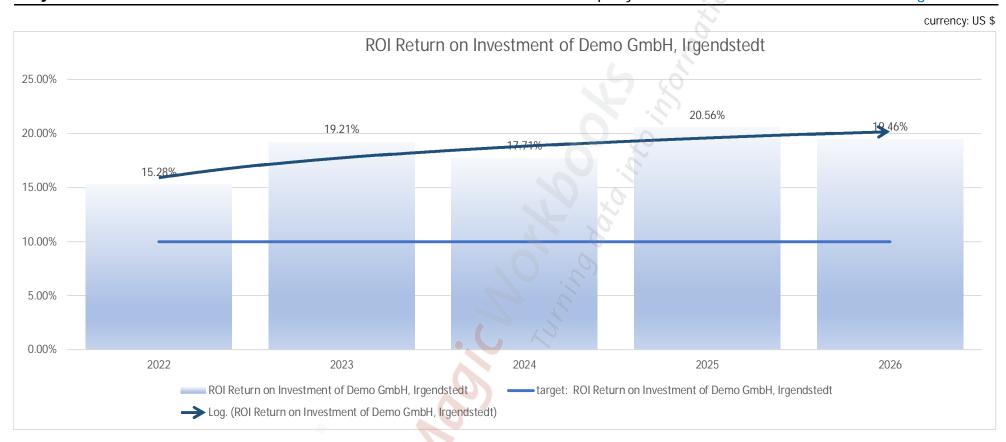
currency: US \$

	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
return on sales of Demo GmbH, Irgendstedt	19.10%	28.05%	26.03%	30.23%	26.27%
Capital Turnover of Demo GmbH, Irgendstedt	1.25	1.46	1.47	1.47	1.35
ROI Return on Investment of Demo GmbH, Irgendstedt	15.28%	19.21%	17.71%	20.56%	19.46%
target: ROI Return on Investment of Demo GmbH, Irgendstedt	10.00%	10.00%	10.00%	10.00%	10.00%
Positive Variance	5.28%	9.21%	7.71%	10.56%	9.46%
Negative Variance		36			

#### Key Ratios: ROI Return on Investment

#### Company

#### Demo GmbH, Irgendstedt



#### Key Ratios: Capital service ratio

Company

#### Demo GmbH, Irgendstedt

currency: US \$

reporting date:

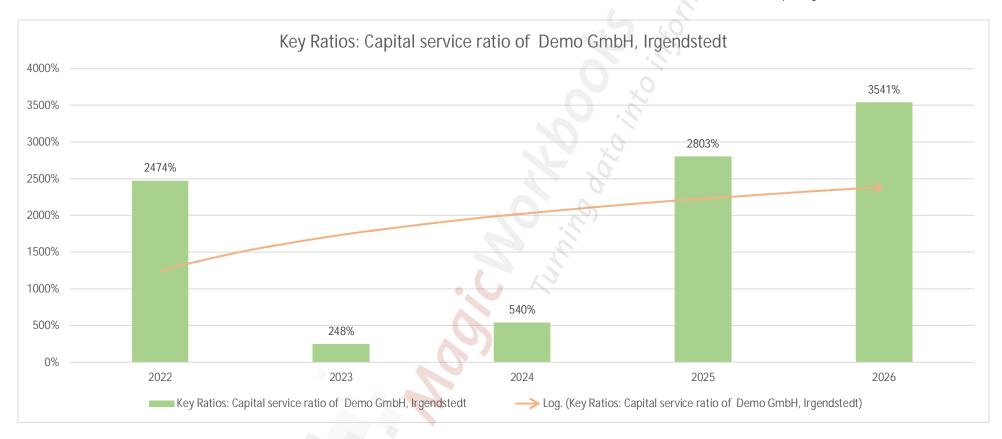
	act.	act.	plan	plan	plan
selected position	2022	2023	2024	2025	2026
Liabilities to banks < 1 year		-255,143	-276,362		
Liabilities to banks > 1 year		-24,358		-25,732	-27,183
Liabilities to shareholders < 1 year	-15,547	0		-5,462	-6,447
Interest and similar expenses	-37,474	-71,326	-71,326	-75,629	-51,567
capital service to be provided	-53,021	-350,827	-347,688	-106,823	-85,197
Cash generated from operations	1,311,683	869,848	1,877,663	2,994,033	3,016,652

#### Key Ratios: Capital service ratio

Company

#### Demo GmbH, Irgendstedt

currency: US \$



# MagicWorkbooks are easier to use:

■ Easy-to-handle data input with demo data for orientation

All data to be entered only once

No programming knowledge required

No detailed knowledge of Microsoft Excel required

■ No work on spreadsheets or charts required

■ No scrolling for sheets thanks to a Hyperlink-table of contents

#### MagicWorkbooks are faster:

A monthly report with 20 spreadsheets and 20 charts in 20 minutes?

■ Calculate year-end liquid reserves with changes in revenue prediction for every month in half an hour?

■ Decision on a \$50 million sale-and-lease-back operation: Prepare all relevant data in one hour?

■ Determine capital re-investment requirements (fixed assets) for the next year in 10 minutes?

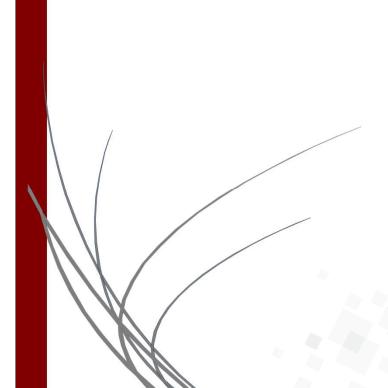
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